

CHAPTER 10, ECONOMIC AND TRADE STATISTICS

A. Country Data

Population in 2002:	212 million
Population growth rate:	1.49 % per year (avg. 1990-2000)
Religions:	Islam, Protestant, Catholic, Hindu & Buddhism
Government System:	Emerging Democracy
Work-week:	Monday-Friday

B. Domestic Economy

	2000	2001	2002 (forecast)
GDP (\$ billions)	150	144.8	184.7
Real GDP growth (%)	4.7	3.3	3.3
GDP per capita(\$)	719	742	871
Government consumption expenditure as percent of GDP	7.08	7.43	5.67
CPI (%)	9.4	12.6	12.1
Unemployment (%)*	5.0	6.2	6.5
Foreign Exchange Reserves \$ billion)	27.2	29.4	28.9
Average exchange rate for \$1.00**	8,530	10,300	9,500
Debt service ratio (Debt service/exports,%)	37.8	45.3	49.2
U.S. economic aid (\$ millions)	243	230	200

C. Trade (USD billions)

Total exports (1)	62.1	56.3	57.3
non-oil/gas (1)	47.9	43.4	43.2
oil/gas (1)	14.2	12.9	14.1
Total imports (1)	30.2	35.4	35.1
Indonesia Exp. to U.S.	10.4	10.1	9.0
Indonesia Imp. from U.S.	2.4	2.5	2.3

Notes:

* Indonesia does not have reliable unemployment data, because of the large Informal workforce.

** 2002 figure is embassy forecast based on January-May.

Note (1): Based on GOI statistics

Sources: Indonesian Central Bureau of Statistics, Bank Indonesia, Ministry of Finance, World Bank, U.S. Department of Commerce.

CHAPTER 11, U.S. AND COUNTRY CONTACTS

1. Chambers of Commerce

Based in New York City, the membership of the American-Indonesian Chamber of Commerce is comprised of over 150 companies and individuals doing business in Indonesia. It has an active program of monthly luncheons, featuring speakers knowledgeable about Indonesia and briefing programs for newly appointed American and Indonesian Government officials. The Chamber also publishes "OUTLOOK INDONESIA," a quarterly publication containing interpretations of new Indonesian policies, sectoral reviews, summaries of recent Chamber activities, and an Executive Director's column. In addition, the American-Indonesian Chamber of Commerce provides business translations, either from English to Indonesian or Indonesian to English. Their contact information is as follows:

The American-Indonesian Chamber of Commerce
317 Madison Avenue, Suite 520
New York, NY 10017
Tel.: (212) 687-4505
Fax: (212)687-5844
Email: aiccny@bigplanet.com
Internet: <http://www.aiccusa.org>
Contact: Wayne Forrest, Executive Director

The American Chamber of Commerce in Indonesia, known as AMCHAM, has over 500 members, including leading U.S. firms with offices in Indonesia, associate members (non-U.S. companies), individuals, and special members. The Chamber prepares a number of useful guides to doing business in Indonesia, has developed position papers on key policy issues and maintains a useful membership directory. AMCHAM assists U.S. firms in assessing business opportunities by staging briefing breakfasts at the requester's expense. Members have access to a number of active committees addressing business issues in the areas of banking, telecom, IPR, energy, etc. The contact information is as follows:

American Chamber of Commerce (AMCHAM)
World Trade Center, 11th Floor,
Jl. Jendral Sudirman Kav. 29 - 31
Jakarta 12920, Indonesia
Tel.: (62-21) 526-2860
Fax: (62-21) 526-2861
Email: info@amcham.or.id
Internet: <http://www.amcham.or.id>
Contact: Mrs. Carol Hessler, President

The U.S. Chamber of Commerce is the most extensive, nationwide chamber in the United States. The U.S. Chamber has expanded its overseas activities and is exploring a number of programs designed to assist SME exporters to the Asian Region.

U.S. Chamber of Commerce
1615 H Street, N.W.
Washington, D.C. 20062-2000
Tel.: (202) 659-6000, 465-5461, 463-5461
Fax: (202) 822-2491
Email: mbrillia@uschamber.com, asia@uschamber.com
Internet: <http://www.uschamber.com>
Contact: Myron A. Brilliant, Vice President, Asia International Policy

2. Related Business Councils and Associations in the U.S.A.

U.S.-ASEAN Business Council
1101 17th Street, N.W., Ste. 411
Washington D.C. 20036
Tel.: (202) 289-1911
Fax: (202) 289-0519
Internet: www.us-asean.org
Email: wlohman@usasean.org
Contact: Walter Lohman, Director of the Indonesia and Singapore Committees
or
U.S.-ASEAN Business Council Representative Office
Menara Batavia, 4th Fl.
Jl. K.H. Mas Mansyur Kav. 126
Jakarta, Indonesia
Tel.: (62-21) 573-0407
Fax: (62-21) 574-4981
E-mail: dhutagalung@usasean.org
Internet: www.us-asean.org
Contact: David Hutagalung, Representative

California-Asia Business Council
1919 Clement Ave., Building 11
Alameda CA 94501
Tel.: (510) 523-8188
Fax: (510) 865-0812
E-mail: info@calasia.org, jeremy@calasia.org, katherine@calasia.org
Internet: www.CalAsia.org
Contact: Ms. Katherine Pitarys, Program Manager, Mr. Jeremy Potash, Exec. Director

Indonesian American Business Association
P.O. Box 420398 Houston, TX 77242-0398
or
10900 Richmond Avenue, Houston, TX 77242
Tel.: (713) 789-0702
Fax: (713) 789-0559
E-mail: iaba@onramp.net
Internet: www.iaba-usa.org
Contact: Engeline Tan, Executive Director

Pacific Basin Economic Council
PBEC International Secretariat
900 Fort St., Suite 1080
Honolulu, Hawaii, USA 96813
Tel.: (808) 521-9044
Fax: (808) 521-8530
E-mail: info@pbec.org
Internet: www.pbec.org
Contact: Robert G. Lees, Secretary General

3. Indonesian Trade Associations

The major trade association in Indonesia is the Indonesian Chamber of Commerce and Industry (KADIN). Members include representatives from private industry, cooperatives, public corporations, utilities, as well as state-owned enterprises. In addition, there are numerous other specialized and professional organizations that represent the interests of various other sectors and trades in the economy. Contact information for KADIN is as follows:

Indonesian Chamber of Commerce & Industry (KADIN)
Menara Kadin, 29th Floor
Jl. H.R. Rasuna Said X-5 Kav. 2-3
Jakarta 12940
Tel.: (62-21) 916-2710
Fax: (62-21) 527-4486
Contact: Iman Sucipto Umar, Executive Head

Associations of importers and exporters, most of whom are organized on a commodity basis, include the Importers Association of Indonesia (GINSI) and the Indonesian Association of Exporters (GPEI). Both organizations have head offices in Jakarta. Contact information is as follows:

Importers Association of Indonesia (GINSI)
Oil Center Bldg., 1st Floor
Jl. MH. Thamrin No.55
Jakarta 10350
Tel.: (62-21) 3983-7395-97
Fax: (62-21) 3983-7394
Contact: Mr. H. Amirudin Saud, Chairman

Indonesian Exporters Association (GPEI)
Jl. Pangeran Jayakarta No. 131 A / 44-46
Jakarta 10730
Tel.: (62-21) 625-3745, 625-3751
Fax: (62-21) 600-8852
Contact: T. Dirgantoro, Secretary General

4. Trade and Project Financing

U.S. Trade and Development Agency

1621 North Kent Street, Suite 200

Arlington, VA 22209-2131

Tel.: (703) 875-4357

Fax: (703) 875-4009

Email: info@tda.gov

Internet: www.tda.gov

Contact: Geoffrey Jackson, Regional Director for Asia & Pacific Islands, South Asia & Mongolia

U.S. Trade and Development Agency (TDA)

Asia Regional Office

Bangkok, Thailand

Tel.: (662) 205-5090/5600 (direct)

Fax: (662) 255-4366

E-mail: sbonnaffons@tda.gov or stacy.bonnaffons@mail.doc.gov

Internet: www.tda.gov

Contact: Stacy Bonnaffons

U.S. Commercial Liaison Office for ADB (CS/ADB)

American Business Center, 25th Floor

Ayala Life - FGU Center

6811 Ayala Avenue, Makati City

Metro Manila 1226, Philippines

PSC 500 Box 33

FPO AP 96515-1000

Tel.: (63 2) 887-1345, 887-1346, 887-1347

Fax: (63 2) 887-1164

E-mail: manila.adb.office.box@mail.doc.gov

Contact: Stewart Ballard, Senior Commercial Officer

Overseas Private Investment Corporation (OPIC)

1100 New York Avenue, N.W.

Washington, D.C. 20527

Tel.: (202) 336-8799

Fax: (202) 408-9859

Email: info@opic.gov

Internet: <http://www.opic.gov>

Export-Import Bank of the United States (EX-IM Bank)

811 Vermont Ave., NW

Washington, D.C. 20571

Tel.: (800) 565-EXIM(3946), (202) 565-3946

Fax: (202) 565-3380

Asia hotline: (800) 565-3911/3402

Internet: <http://www.exim.gov>

Islamic Development Bank
P.O. Box 5925
Jeddah, 21432
Kingdom of Saudi Arabia
Tel.: (966-2) 636-1400 (10 lines)
Fax: (966-2) 636-6871
E-mail: isdbarchives@isdb.org.sa
Internet: <http://www.isdb.org>

The World Bank
Office of the U.S. Executive Director
Commercial Service Liaison Staff
1818 H Street, NW
Washington, DC 20433
Tel.: (202) 473-1000, Jessica's contact: 458-2707
Fax: (202) 477-6391, Jessica's fax-line: 522-1671, 522-3393
Internet: <http://www.worldbank.org/>
E-mail: akartadjoemena@worldbank.org
Contact: Jessica Poppele, Country Program Coordinator

The World Bank (Indonesia Office)
Jakarta Stock Exchange Building
Tower 2, 12th Floor
Jl. Jendral Sudirman, Kav. 52-53
Jakarta 12190 Indonesia
Tel.: (62-21) 529-93000 ext. 3084
Fax: (62-21) 529-93111
Email: malarief@worldbank.org
Internet: www.worldbank.or.id
Contact: Andrew Steer, Country Director; Mohammed Al Arief

5. Indonesian Government Contacts

The Indonesian Government established the National Agency for Export Development within the Ministry of Trade to promote the export of less renowned products. These products include handicrafts (i.e., jewelry, batik, hand-woven fabric, and wood carvings), agricultural and cottage industry products, and new manufactured products. The agency will also assist foreign buyers and importers in establishing contacts with Indonesian companies. Contact information is as follows:

National Agency for Export Development
Jl. Gajah Mada No. 8
Jakarta 10130
Tel.: (62-21) 634-3136, ext: 206
Fax: (62-21) 633-8360
Contact: Drs. Harmen Sembiring, Director of market area development for U.S.,
Australian & New Zealand

Other Indonesia Government contacts of interest are:

Indonesia - U.S. Bilateral Relations
Ministry of Industry and Trade
Jl. M.I. Ridwan Rais V
Building II, 6th Floor, Jakarta
Tel.: (62-21) 344-2576, 3483-0788, 385-8171 ext: 1148
Fax: (62-21) 385-8191, 385-8206
Contact: Rita Algamar Sembiring, Head of Section

Information Office for Customs and Duties
Jl. Jend. A. Yani 108, Building A, 2nd Fl.
Jakarta, Indonesia
Tel.: (62-21) 489-1581 ext. 775
Fax: (62-21) 489-2859
Contact: Drs. Erlanga Mantik, Director

6. Coordinating Ministers/Cabinet

The following is a listing of President Megawati Soekarnoputri's and Vice President Hamzah Haz's cabinet as of June 2002. Because of the uncertainties surrounding the Indonesian government at this time, business persons who wish to get in touch with these cabinet members can contact the U.S. Commercial Service in Jakarta for up-to-date contact information.

Coordinating Ministers:

Political, Social, and Security: Gen. (Ret.) Susilo Bambang Yudhoyono
Economic, Finance, and Industry: Prof. Dr. Dorodjatun Kuntjoro-Jakti
People Welfare: M. Jusuf Kalla

Ministry:

Agriculture : Prof. Dr. Ir. Bungaran Saragih
Culture and Tourism: I. Gde Ardika
Defense: Matori Abdul Djalil
National Education: Prof. Dr. Abdul Malik Fajar, MSc
Energy and Mineral Resources: Dr. Ir. Purnomo Yusgiantoro
Finance: Dr. Boediono
Foreign Affairs: Dr. Hassan Wirajuda
Forestry: Dr. M. Prakosa
Health: Dr. Achmad Suyudi MHA
Home Affairs: Lt. Gen. Hari Sabarno
Industry and Trade: Rini M.S. Soewandi
Justice and Human Rights: Prof. Dr. Yusril Ihza Mahendra, SH
Manpower and Transmigration: Jacob Nuwa Wea
Maritime Affairs and Fisheries: Dr. Ir.H. Rochimin Dahuri
Religious Affairs: Prof. Dr. H. Said Agiel Munawar, MA
Housing and Regional Infrastructure: Soenarno
Communications and Transportation: Lt. Gen. (Ret.) Agum Gumelar
Information and Communication: Syamsul Mu'arif
Social Affairs: Bachtiar Chamsyah

State Ministers:

State Secretary: Bambang Kesowo

Administrative Reform: M. Feisal Tamin

Cooperatives, Small, and Medium Enterprises: H. Alimarwan Hanan, SH

Environment: Nabel Makarim

Research and Technology: M. Hatta Rajasa

Women and Empowerment/Chairperson of the National Family Planning Board: Sri Redjeki Soemaryoto, (Ms.)

National Development Planning/BAPPENAS: Kwik Kian Gie

State Enterprises: Laksamana Sukardi

Junior Ministers:

The Acceleration of Development in Indonesia's Eastern Regions: Manuel Kaisiepo

Officials of Ministerial Rank:

Attorney General: M.A. Rachman

Acting Governor of the Bank of Indonesia: Dr. Syahril Sabirin

Indonesian Armed Forces (TNI) Commander-in-Chief: Endriarto Sutarto

*) In Indonesia DR refers to a male with a Doctorate degree; Dr. refers to a male with a medical degree; Drs. refers to a male with a bachelor degree; Dra. refers to a female with a bachelor degree; SH. refers to a male or female with a law degree; MSC is a male or female with a Master of Science; Ir. refers to a male or female with an engineering degree.

7. U.S. Government Contacts

U.S. Embassy, Jakarta:

Mailing Address from U.S.:
American Embassy - Jakarta
Box 1 Unit 8129
FPO, AP 96520

International Mail:
American Embassy - Jakarta
Jl. Medan Merdeka Selatan #5
Jakarta 10110, Indonesia

U.S. Ambassador Ralph L. Boyce
Aide to Ambassador Phuong B. Handler

Deputy Chief of Mission Stephen D. Mull
Aide to DCM Koji C. Kanazawa

Internet: <http://www.usembassyjakarta.org>

U.S. Commercial Center
Margaret Keshishian, Counselor for Commercial Affairs
Wisma Metropolitan II, 3rd Floor
Jl. Jendral Sudirman Kav. 29-31
Jakarta 12920, Indonesia
(From the U.S., use Embassy's FPO mailing address – see above)
Tel.: (62-21) 526-2850
Fax: (62-21) 526-2855
Email: jakarta.office.box@mail.doc.gov
Internet: <http://www.usatrade.gov>

U.S. Agricultural Trade Office (ATO)
Chris Rittgers, Agricultural Attaché
Wisma Metropolitan II, 3rd Floor
Jl. Jendral Sudirman Kav. 29-31
Jakarta 12920, Indonesia
Tel.: (62-21) 526-2850
Fax: (62-21) 571-1251
Email: atojkt@cbn.net.id
Internet: www.usembassyjakarta.org/fas

The following U.S. Embassy Offices are located at:
Jl. Medan Merdeka Selatan #5
Jakarta 10110, Indonesia

Foreign Agricultural Service
Chuck Alexander, Counselor for Agricultural Affairs
Chris Rittgers, Agricultural Attaché
Tel.: (62-21) 3435-9000 (ext. 2161)
Fax: (62-21) 3435-9920

Economic Section
Shari Villarosa, Economic Counselor
Douglas Koneff, Resources Officer
Whit Witterman, Science and Technology Officer
Hugo Y. Yon, Trade Officer
William Heidt, Finance Officer
Edward S. Jackman, Telecom Officer
Justin Higgins, Civil Aviation Officer
Tel.: (62-21) 3435-9000 (ext. 9073)
Fax: (62-21) 3435-9918

Public Affairs Section
Greta Morris, Public Affairs Counselor
Stanley Harsha, Assistant Press Attaché
Tel.: (62-21) 3435-9000 (ext. 9500)
Fax: (62-21) 3810-243
E-mail: gnmorris@pd.state.gov

Informational Resource Center (IRC)
Melling Simanjuntak, Library Director
Tel.: (62-21) 350-8467
Fax: (62-21) 350-8466
E-mail: irc@usembassyjakarta.org

Agency for International Development (USAID)
Terry Myers, Director
Paul Deuster, Chief, Private Sector Development Office
Tel.: (62-21) 3435-9000 (ext. 9303)
Fax: (62-21) 380-6694

Defense Attaché Office (DAO)
Col. Joseph H. Daves, Defense Attaché
Tel.: (62-21) 3435-9000 (ext. 9725)
Fax: (62-21) 3435-9921

Office of the Military Attaché for Defense Programs
Tel.: (62-21) 3435-9000 (ext. 9631)
Fax: (62-21) 384-339

U.S. Consulate General – Surabaya
Phillip L. Antweiler, Consul General
Andrew H. Nissen, Pol/Econ Officer
American Consulate General
Jl. Raya Dr. Sutomo #33
Surabaya, Indonesia 60264
Tel.: (62-31) 567-6880, 568-2287, 568-2288
Fax: (62-31) 567-4492
E-mail: amconsby@rad.net.id

U.S. Consular Agent Bali
Andrew Toth, Executive Officer
Jl. Hayam Wuruk 188, Denpasar, Bali, Indonesia 80235
Tel.: (62-361) 233-605, 222-424
Fax: (62-361) 222-426
E-mail: ambali@indo.net.id

U.S. Asian Environmental Partnership
Wisma Metropolitan II, 3rd Floor
Jl. Jendral Sudirman Kav. 29-31
Jakarta 12920, Indonesia
Tel.: (62-21) 526-2844, 526-2848
Fax: (62-21) 526-2849
Email: usaepdir@rad.net.id
Internet: <http://www.usaep.org>

8. U.S. Government – Washington D.C.

Trade Information Center
U.S. Department of Commerce
Ronald Reagan Building, Mezzanine Level
Washington, D.C. 20230
Tel.: 1-800-USA-TRADE (8723) or (202) 482-0543
Fax: (202) 482-4473
Internet: <http://www.ita.doc.gov/td/tic/>

David Bisbee
Desk Officer for Indonesia
Market Access and Compliance
U.S. Department of Commerce
Room 2324
14th and Constitution Ave., N.W.

Washington, D.C. 20230
Tel.: (202) 482-3894
Fax: (202) 482-3316
E-mail: David_Bisbee@ita.doc.gov
Internet: <http://www.mac.doc.gov>

U.S. Department of State
Commercial and Business Affairs (E/CBA) Office
Commercial Coordinator
2201 C Street, NW, Room 2318
Washington, DC 20520
Phone: (202) 647-1625
Fax: (202) 647-3953
E-mail: cbaweb@state.gov
Internet: www.state.gov/e/eb/cba/

U.S. Department of Agriculture
Foreign Agricultural Service
Agricultural Export Service Division
1400 Independence Ave., S.W., Room 4939-S
Washington D.C. 20250
Tel.: (202) 720-7349
Contact: Daniel Berman, Director of Agricultural Export Service Division
E-mail: berman@fas.usda.gov
Internet: <http://www.fas.usda.gov>

United States-Asia Environmental Partnership (US-AEP)
Asia/Near East Bureau
U.S. Agency for International Development
1300 Pennsylvania Ave., NW, 4th Fl.
Washington, D.C. 20523-4101
Tel.: (202) 712-0270
Fax: (202) 216-3379
Internet: <http://www.usaep.org>

9. Indonesian Embassy and Consulates in the United States

Embassy of the Republic of Indonesia
2020 Massachusetts Avenue, N.W.
Washington, D.C. 20036
Tel.: (202) 775-5200
Fax: (202) 775-5365
Email: info@kbri.org
Internet: <http://www.embassyofindonesia.org>

Consulate General Office-New York
5 East 68th St.
New York, NY 10021
Tel.: (212) 879-0600
Fax: (212) 570-6206
Internet: www.indony.org

Permanent Mission of Indonesia to the United Nations
325 East 38th Street
New York, N.Y. 10016
Tel.: (212) 972-8333
Fax: (212) 972-9780
Email: ptri@indonesiamission-ny.org
Internet: www.indonesiamission-ny.org

Consulate General Office-Los Angeles
3457 Wilshire Boulevard
Los Angeles, CA 90010
Tel.: (213) 383-5126
Fax: (213) 487-3971
Internet: www.kjri-la.com

Consulate General Office-Houston
10900 Richmond Ave.
Houston, TX 77057
Tel.: (713) 785-1691
Fax: (713) 780-9644

Consulate General Office-Chicago
72 East Randolph St.
Chicago, IL. 60601
Tel.: (312) 345-9300
Fax: (312) 345-9311

Consulate General Office-San Francisco
1111 Columbus Ave.
San Francisco, CA 94133
Tel.: (415) 474-9571
Fax: (415) 441-4320

10. Consultants and Market Research Firms

Performing market research in Indonesia is difficult because detailed statistics on production and consumption are often not available through published sources. External trade statistics, however, are fairly detailed and additional data can be obtained for a fee from the Central Bureau of Statistics (Badan Pusat Statistik):

Badan Pusat Statistik
Jl. Dr. Sutomo No.6-8
P.O. Box 3
Jakarta Pusat 10710
Tel.: (62-21) 350-7057
Fax: (62-21) 385-7046
E-mail: bpshq@bps.go.id
Internet: <http://www.bps.go.id>

Unrecorded trade may distort import statistics and trends. For example, BPS figures tend to understate import values, as these figures exclude duty-free imports, including

duty-free imports for investment and certain other transactions. Although there is a growing number of Indonesian organizations active in market research, the number remains small and expertise varies. Branches of American banks will often conduct market surveys for their customers, and several U.S. consulting firms now have affiliates in Jakarta.

A growing number of foreign law firms, including some from the United States, are also entering the Indonesian business community as business consultants. Members of INKINDO, the Association of Indonesian Consultants, are able to perform a wide range of research and consulting services. INKINDO was established by Indonesian consultants based in Jakarta. The contact information for this association is as follows:

Association of Indonesian Consultants (INKINDO)
Jl. Bendungan Hilir Raya, No. 29
Jakarta 10210
Tel.: (62-21) 573-8577/78
Fax: (62-21) 573-3474
E-mail: inkindo@pu.go.id
Contact: Ir. H. Muhayat, Chairman

A number of Indonesia-based firms have identified themselves to the U.S. Commercial Service as offering consulting or market research services. Information regarding firms that are capable of conducting market surveys may be obtained from the Commercial Service, U.S. Embassy in Jakarta, or in the following list of consultants and market research firms.

AC Nielsen Indonesia
15/F Wisma Bank Dharmala
Jl. Jendral Sudirman Kav. 28
Jakarta 12920
Tel.: (62-21) 521-2200
Fax: (62-21) 521-2203/2204
E-mail: acn.indonesia@acnielsen.com
Internet: www.acnielsen.co.id/home.asp
Expertise: Public relations consulting, media relations, crisis management, public relations planning, government consulting.
Contact: Teguh Yunanto, Director

Business Advisory Indonesia (PT. Laksana Tata Indonesia)
Wisma Bank Dharmala, 11th floor, Suite 1103
Jl. Jendral Sudirman Kav. 28
Jakarta 12920
Tel.: (62-21) 522-8613
Fax: (62-21) 522-8612
E-mail: bai@prima.net.id
Expertise: Management consulting, government and corporate research, official sworn English/Indonesia language translations of documentation.
Contact: Mariana Warokka

CastleAsia

Menara Batavia, 8th floor
Jl. K.H. Mas Mansyur Kav. 126
Jakarta 10220

Tel.: (62-21) 572-7321

Fax: (62-21) 572-7329

E-mail: castle@castleasia.com

Internet: <http://www.castleasia.com>

Expertise: Market entry strategy consulting, customized market and industry analysis, customized profiles of local business groups and potential, local regulations and business practices, syndicated sector reports, and business briefing program for senior managers.

Contact: James Castle

CIC Consulting Group

Jl. Raden Saleh No. 46

Jakarta 10330

Tel.: (62-21) 310-1081, 314-7433

Fax: (62-21) 310-1505

Cable: CISIRAYA-JAKARTA

E-mail: cisi-cic@cic.co.id

Expertise: Market and feasibility Studies (including pharmaceuticals, cosmetics, medical supplies, health equipment, food and beverages, hotels, golf course, resorts, and recreation facilities), periodical/business Reports, credit information services, partner seeking services, project reports, consumer research, business to business research, social research, and agricultural research.

Contact: Mr. Parlin Sihombing

Citra Duta Artistry (CDA International)

Niaga Tower, 3rd Floor

Jl. Jendral Sudirman Kav.58

Jakarta 12190

Tel.: (62-21) 250-5346

Fax: (62-21) 250-5347

E-mail: info@cda.co.id

Expertise: Office renovation, project management, architectural design, and interior design.

Consensus MBL

Division of the MBL Group Plc., an NFO Worldwide Company

Jl. Bangka Raya 18, Pela Mampang

Jakarta 12720

or

P.O. Box 4334

Jakarta 12043

Tel.: (62-21) 719-1858/9, 719-1861, 719-5355

Fax: (62-21) 717-90152

E-mail: mail@nfoindo.com

Expertise: Market research and strategic planning and consultancy.

Contact Name: Sjafril Djalal

PT. Data Consult, Inc.
Maya Indah Building II
Jl. Kramat Raya No.5-L
Jakarta 13210
Tel.: (62-21) 390-4711, 390-4712, 390-1879
Fax: (62-21) 475-3227

Or

Jl. Pulomas Raya 31
Jakarta 13210
Tel.: (62-21) 390-4711
Fax: (62-21) 390-1878
E-mail: datacon@idola.net.id
Internet: <http://www.datacon.co.id>

Expertise: Market Research. PT. Data Consult (see below) publishes a biweekly newsletter entitled "Indonesian Commercial Newsletter." The newsletter contains a sectorial survey in each issue and other market information.

Ganesha Aggies Jaya
Jl. Petogogan II No. 22 A
Blok A, Kebayoran Baru
Jakarta 12160

Tel.: (62-21) 7279-3904
Fax: (62-21) 739-5049
E-mail: info-support@ganesha-aggies.com

Expertise: Indonesian labor laws and practices, expatriate staffing, residence and work permits, company establishment, corporate and individual document processing.

Contact: Michael McGowan

Grant Thornton
Wisma Grant Thornton
Jl. Sisingamangaraja No. 3C
Jakarta Selatan 12120
P.O. Box 4123/JKTM-JKT 12041
Tel.: (62-21) 720-2605
Fax: (62-21) 720-2606
E-mail: gti@grant-thornton.co.id

Internet: <http://www.grant-thornton.co.id>

Expertise: Accounting and audit services, tax advice and compliance, government advisory, municipal finance, corporate recovery and reconstruction, merger and acquisition advisory, information technology, hospitality and leisure consulting, business establishment and maintenance, inbound investment services, corporate finance, valuation and business planning, employee compensation and benefit planning.

Contact: Jim Kallman, Jimmy S. Budhi, Baudouin Coomans

Harvest International Inc.
Wisma Metropolitan I, 10th floor
Jl. Jendral Sudirman, Kav. 29
Jakarta 12920
Tel.: (62-21) 525-1641, 570-1491
Fax: (62-21) 520-7789
E-mail: hgoldstein@harvest-international.com
Internet: www.harvest-international.com
Expertise: Consulting in business development, investment, project development, and trade.

PT. IBIS Dharma Nusa
Fatmawati Mas Blok 1/113
Jl. R.S. Fatmawati No. 20
Jakarta 12430
Tel.: (62-21) 769-9757
Fax: (62-21) 765-4906
E-mail: henri@ibisworld.com,
Expertise: Market research on industrial sectors.

Indonesia Executive Search (I.E.S.)
Graha Irama, 9th floor
Jl. H.R. Rasuna Said Kav. X-1 No. 1-2
Jakarta 12950
Tel.: (62-21) 526-1250, 526-1251
Fax: (62-21) 525-5529
E-mail: dansearch@attglobal.net
Contact Names: Dan Goldsmith, Managing Director
Expertise: Executive search services, human resource and management consultancy.

Penelitian Hukum Indonesia (PHI)
(PT Terataimas Indocitra)
Wisma Bank Dharmala, 11th floor, Suite 11-03
Jl. Jendral Sudirman Kav. 28
Jakarta 12920
Tel.: (62-21) 522-8613
Fax: (62-21) 522-8612
E-mail: hukum@rad.net.id
Expertise: CD-ROMs containing full text of Indonesian law in English and Indonesian, development of full text databases for business and industry, information systems consulting.

Plansearch Associates
Golden Plaza Blok B 12
Jl. Fatmawati 15, Jakarta 12430
Tel.: (62-21) 759-12390/91
Fax: (62-21) 759-12392
E-mail: plansearch@indo.net.id
Expertise: Plansearch Associates is capable of conducting market research in the areas of: corporate and investigative reports, environmental studies, consumer, institutional,

agriculture, market tests and advertising and analysis in the areas of intellectual property, asset research, partner search, financial and locate
Contact: Gunter Schwarze

SOFRES FSA Jakarta (Taylor Nelson Sofres Group)

Menara Thamrin Suite 1401

Jl. M.H. Thamrin Kav. 3

Jakarta 10250

Tel.: (62-21) 230-2788

Fax: (62-21) 230-2794

E-mail: Jakarta.Office@id.tnsolfres.com, fsgis@attglobal.net, hans.lang@id.tnsolfres.com

Internet: www.tnsolfres.com

Expertise: Quantitative and qualitative market research, customer satisfaction and awareness studies, advertising testing, test marketing, concept testing, brand tracking, trade, economic and industrial research.

Contact Name: Hans Lang, and Gordon Stewart

11. Law Firms and Attorneys

Ali Budiardjo, Nugroho, Reksodiputro

Graha Niaga, 24th Floor

Jl. Jendral Sudirman Kav. 58,

Jakarta 12190

Tel.: (62-21) 250-5125(11 lines), 250-5136

Fax: (62-21) 250-5121, 250-5122, 250-5392, 250-5001

E-mail: abnrco@abnr.co.id

Contact: T.M. Zahirsjah, Greg Churchill

Singapore Office:

24 Raffles Place

322-01/02 Clifford Centre

Singapore 048621

Tel.: (65) 533-5332

Fax: (65) 533-5313

Expertise: Commercial, corporate, and financing matters, including joint venture arrangements, licensing, banking, energy, mining, forestry, project finance, stock & bond issues, construction & engineering projects, maritime law, labor issues, patents, trademark, and other intellectual property matters.

Contact: Ferry P. Madian

PT. CB Indonesia

16th Fl. Central Plaza

Jl. Jendral Sudirman Kav.47

Jakarta 12930

Tel.: (62-21) 525-1985, 570-1425, 525-3340

Fax: (62-21) 525-0734

E-mail: cbindon@attglobal.net

Expertise: Joint ventures, insolvency and corporate reorganizations, finance and capital markets, infrastructure and property development, and commercial transactions and disputes.

Contact: Bill Sullivan

Dewi Soeharto & Rekan
Plaza Exim, 24th Fl.
Jl. Jendral Gatot Soebroto Kav.36-38
Jakarta 12190
Tel.: (62-21) 526-3473
Fax: (62-21) 526-3474
E-mail: dsrekan@indosat.net.id

Expertise: Banking and finance, commercial, construction, corporate, energy and resources, entertainment industry contracts, environmental, foreign investment and joint ventures, government, intellectual property protection and enforcement, International trade, labor and employment, media and board casting, real property, securities, tax, telecommunications.

Contact: Dewi Kamaratih Soeharto

Frans Winarta & Partners
Kelapa Gading Boulevard TB 2/24
Kelapa Gading Permai
Jakarta Utara 14240
Tel.: (62-21) 453-3236, 453-2143
Fax: (62-21) 452-0083, 451-6605, 452-0933
E-mail: frans_winarta@hotmail.com

Expertise: Corporate law (cross-border acquisitions and mergers, investments, business, and matters regarding intellectual property), commercial laws and banking regulations, general international trade laws, employment and land laws, civil and administrative law, litigation and international commercial arbitration.

Contact: Frans H. Winarta

George Widjojo & Partners
Patents, Trademarks & Copyrights
Advocates & Solicitors
Jl. Kali Besar Barat No. 5
Jakarta 11230
Indonesia
P.O. Box 2102 / JKT
Jakarta 10021, Indonesia
Tel.: (62-21) 691-2226, 690-1707
Fax: (62-21) 692-3648, 693-0712
E-mail: gwidjojo@indosat.net.id
Expertise: Patents, Trademarks, Copyrights and Designs.
Contact: Mr. George Widjojo

Hadiputranto, Hadinoto & Partners
Bursa Efek Jakarta Tower II, 21st Floor
Jl. Jendral Sudirman Kav. 52-53
Jakarta Selatan
Tel.: (62-21) 515-5090, 515-5091, 515-5092
Fax: (62-21) 515-4840, 515-4845
Expertise: International and general practice, corporate, commercial, foreign investment, tax: labor and employment law, banking and finance (including project finance), capital markets, intellectual property, construction, natural resources telecommunications, insurance, mergers and acquisitions, and environmental law.

Contact: Sri I. Hadiputranto

Jusuf Indradewa & Partners-Legal Consultants

Bank Artha Graha Tower, 15th Floor

Lot 25, Sudirman Central Business District

Jl. Jendral Sudirman Kav. 52-53

Jakarta 12190

Tel.: (62-21) 515-2122

Fax: (62-21) 515-2382

E-mail: jusufind@uninet.net.id

Expertise: Legal matters relating to establishment of businesses, opening representative and branch offices, joint ventures, direct foreign investment companies, intellectual property rights, mergers and acquisitions, initial public offerings.

Contact: Cecilia Sianawati (Managing Partner), Jusuf Indradewa (Senior Partner), Indra D. Santosa (Technical Advisor), Maya Pradjono (Partner)

Karim Sani Law Firm

Wisma Danamon Aetna Life, 11th Floor

Jl. Jendral Sudirman Kav. 45-46

Jakarta 12930

Tel.: (62-21) 577-1177

Fax: (62-21) 577-1587

E-mail: karimsani@cbn.net.id

Expertise: Banking and Finance (including Islamic Financing), Insolvency and Debt Restructuring, Capital Market, Foreign Investment, Merger and Acquisitions, Mining and Energy, Intellectual and Property Rights, Maritime, Telecommunications, Construction and Environment, Arbitration and Mediation, General Corporate and Commercial Litigation.

Contact: Karen Mills (International Legal Advisor, International Arbitration, Dispute Resolution, Finance Restructuring, Oil, Gas, and Energy), Iswahjudi A. Karim (Banking, Finance, and Restructuring), Asrul Sani (Intellectual Property Rights & Commercial Litigation), Firmansyah (Commercial Litigation)

Kusnandar & Co.

Aetna Danamon Tower II, 24th Fl.

Jl. Jendral Sudirman Kav. 45

Jakarta 12930

P.O. Box 2057, JKT 10001

Tel.: (62-21) 577-1435

Fax: (62-21) 577 1436

E-mail: kusnalaw@kusnandar.com

Internet: <http://www.kusnandar.co.id/>

Expertise: Foreign and domestic investment, corporations, banking, multilateral finance, the capital market, securities, tax, property, and real estate, intellectual property, international trade matters, immigration, admiralty, arbitration, and litigation.

Contact: Winita E. Kusnandar

Lontoh & Kailimang

Jl. H.O.S. Cokroaminoto No. 47

Jakarta 10350

Tel.: (62-21) 392-3355

Fax: (62-21) 392-3366

E-mail: lonka@indo.net.id

Expertise: Civil law, including adoption and child custody, wills, collections, contracts, corporations, government relations, foreign claims, insurance, labor, direct foreign investment, trademarks/copyrights, auto accidents, immigration, capital market, narcotics, customs, and criminal defense.

Contact: Harry Ponto

Lubis, Ganie, Surowidjojo

Menara Imperium, 30th Fl.

Jl. H.R. Rasuna Said Kav. 1

Jakarta 12980

Tel.: (62-21) 831-5005, 831-5025

Fax: (62-21) 831-5015, 831-5035

E-mail: lgs@lgslaw.co.id

Expertise: Representation of foreign and Indonesian clients on commercial and corporate law matters. Including acquisition, corporate reorganization, mergers, agency and distributorship, arbitration, banking, capital market, commercial litigation, construction, corporate finance and secured transactions, energy, foreign and domestic investment, commercial litigation and arbitration, international trade, lease financing, maritime and shipping, mining, real estate transactions, tax, telecommunications, intellectual proprietary rights including trademark, copyrights and patents, venture capital, insurance and labor.

Makarim & Taira S

Summitmas I, 17th Fl.

Jl. Jendral Sudirman Kav. 61-62

Jakarta 12069

Tel.: (62-21) 252-1272, 252-2460, 520-0001

Fax: (62-21) 252-2750, 252-2751

E-mail: makarim&tairas@makarim.com

Internet: www.makarim.com

Expertise: International and general practice. foreign investment, commercial, capital markets, banking and finance, constructions, energy and natural resources, intellectual property, commercial litigation, tax, mergers and acquisitions, property development.

Makes & Partner (in association with SKADDEN, ARPS, SLATE, MEAGHER & FLOM)

Menara Batavia, 7th Floor

Jl. K.H. Mas Mansyur Kav. 126

Jakarta 10220

Tel.: (62-21) 574-7181

Fax: (62-21) 574-7180

E-mail: makes@indosat.net.id

Expertise: Corporate and commercial law, restructuring and reorganizations, mergers and acquisitions (including tender offers), foreign and domestic capital investment (including joint ventures), banking and corporate finance (including bank financing, issuance of debt instruments and establishment of venture capital companies and local

branches of international investment and commercial banks), capital markets (including debts and equity offerings by Indonesian companies in the Indonesian and International capital markets as well as listing on the Jakarta, Surabaya, Singapore, New York, London, and Luxemburg Stock Exchanges and Nasdaq), telecommunications, energy and infrastructure (including oil and gas contracts and project finance) and real property law.

Contact: Iwan Setiawan, Catherina Celosse

Mochtar, Karuwin & Komar
Wisma Metropolitan II, 14th fl.
Jl. Jendral Sudirman, Kav 31
Jakarta 12920

Tel.: (62-21) 571-1130

Fax: (62-21) 571-1162, 570-1686

E-mail: mail@mkk.co.id

Expertise: General corporate and commercial law, specializing in the legal aspects of international finance, foreign investment, infrastructure, and privatization.

Contact: Layrien Christoffel

Prof. Dr. Sudargo Gautama
Jl. Merdeka Timur 9
Jakarta 10110

Tel.: (62-21) 345-6529, 384-1358, 384-7165, 380-9488

Fax: (62-21) 384-6180

E-mail: sgautama@rad.net.id

Expertise: General, civil and criminal law, patents and trademarks, private international law, consulting, and litigation.

Contact: Prof. Dr. Sudargo Gautama

Rosetini Ibrahim & Associates
Wisma GKBI 33rd. Fl., Suite 3309
Jl. Jendral Sudirman #28
Jakarta 10210

Tel.: (62-21) 574-1225

Fax: (62-21) 574-1226

E-mail: rosetini@rosetini.com

Internet: www.rosetini.com

Expertise: Corporate law, finance and foreign investments.

Contact: Rosetini Ibrahim, Dennie Rahmanto

Soewito, Suhardiman, Eddymurthy & Kardono
Wisma Bank Dharmala, 14th Fl., Suite 1403
Jl. Jendral Sudirman Kav.28
Jakarta 12920

Tel.: (62-21) 521-2038

Fax: (62-21) 521-2039

E-mail: info@ssek.com

Internet: <http://www.ssek.com>

Expertise: Corporate, commercial and financial law practice, energy and natural resources, maritime, banking, capital markets and securities law, insurance, intellectual property, investment, labor, franchising, real estate, construction and engineering,

mergers and acquisitions, tax law, arbitration, hotel and tourist development, environmental law, international trade, government contracts, immigration, oil and gas law.

Contact: Darrell R. Johnson, Michael D. Twomey, Joseph Reece Turman

Taira & Suyudono
Menara DEA Suite 1104
Kawasan Mega Kuningan
Jakarta 12950, Indonesia
Tel.: (62-21) 576-3030
Fax: (62-21) 576-3033
E-mail: finlaw@taira.co.id

Expertise: Corporate law, corporate finance, capital markets, infrastructure, financial litigation, financial transactions, complicated business, debt restructuring, bankruptcy, and insolvency.

Contact: Frank Taira Supit, Benny Suyudono

12. Related Internet Sites

The following is a list of Internet sites that contain information, in English, that is of interest to U.S. exporters and the business community in Indonesia:

U.S. Commercial Service:

<http://www.export.gov>

<http://www.usatrade.gov>

<http://www.buyusa.com>

National Trade Data Bank:

<http://www.stat-usa.gov>

Antara (Official News Agency of Indonesia):

<http://www.antara.co.id>

Tempo Interactive (Indonesian business journal):

<http://www.tempo.co.id>

Compilation of related Indonesia Sites (Multiple Sources):

<http://www.iit.edu/~indonesia/jendela>

13. Other Publications

The U.S. Commercial Service and the private consulting firm The Castle Group in Jakarta publishes a guidebook entitled American Business in Indonesia. This publication lists selected U.S. firms and Indonesian agents, distributors, and licensees of U.S. firms. It is sold for \$55 plus \$35.35 for courier service to the United States. And \$ 20 addition fee, if your address located outside of the FedEx delivery area. If interested, please contact the U.S. Commercial Service in Jakarta (contact information above).