

## CHAPTER 11, U.S. AND COUNTRY CONTACTS

### 1. Chambers of Commerce

Based in New York City, the membership of the American-Indonesian Chamber of Commerce is comprised of over 150 companies and individuals doing business in Indonesia. It has an active program of monthly luncheons, featuring speakers knowledgeable about Indonesia and briefing programs for newly appointed American and Indonesian Government officials. The Chamber also publishes "OUTLOOK INDONESIA," a quarterly publication containing interpretations of new Indonesian policies, sectoral reviews, summaries of recent Chamber activities, and an Executive Director's column. In addition, the American-Indonesian Chamber of Commerce provides business translations, either from English to Indonesian or Indonesian to English. Their contact information is as follows:

The American-Indonesian Chamber of Commerce  
317 Madison Avenue, Suite 520  
New York, NY 10017  
Tel.: (212) 687-4505  
Fax: (212)687-5844  
Email: aiccny@bigplanet.com  
Internet: <http://www.aiccusa.org>  
Contact: Wayne Forrest, Executive Director

The American Chamber of Commerce in Indonesia, known as AMCHAM, has over 500 members, including leading U.S. firms with offices in Indonesia, associate members (non-U.S. companies), individuals, and special members. The Chamber prepares a number of useful guides to doing business in Indonesia, has developed position papers on key policy issues and maintains a useful membership directory. AMCHAM assists U.S. firms in assessing business opportunities by staging briefing breakfasts at the requester's expense. Members have access to a number of active committees addressing business issues in the areas of banking, telecom, IPR, energy, etc. The contact information is as follows:

American Chamber of Commerce (AMCHAM)  
World Trade Center, 11th Floor,  
Jl. Jendral Sudirman Kav. 29 - 31  
Jakarta 12920, Indonesia  
Tel.: (62-21) 526-2860  
Fax: (62-21) 526-2861  
Email: [info@amcham.or.id](mailto:info@amcham.or.id)  
Internet: <http://www.amcham.or.id>  
Contact: Mrs. Carol Hessler, President

The U.S. Chamber of Commerce is the most extensive, nationwide chamber in the United States. The U.S. Chamber has expanded its overseas activities and is exploring a number of programs designed to assist SME exporters to the Asian Region.

U.S. Chamber of Commerce  
1615 H Street, N.W.  
Washington, D.C. 20062-2000  
Tel.: (202) 659-6000, 465-5461, 463-5461  
Fax: (202) 822-2491  
Email: mbrillia@uschamber.com, asia@uschamber.com  
Internet: <http://www.uschamber.com>  
Contact: Myron A. Brilliant, Vice President, Asia International Policy

## *2. Related Business Councils and Associations in the U.S.A.*

U.S.-ASEAN Business Council  
1101 17th Street, N.W., Ste. 411  
Washington D.C. 20036  
Tel.: (202) 289-1911  
Fax: (202) 289-0519  
Internet: [www.us-asean.org](http://www.us-asean.org)  
Email: [wlohman@usasean.org](mailto:wlohman@usasean.org)  
Contact: Walter Lohman, Director of the Indonesia and Singapore Committees  
or  
U.S.-ASEAN Business Council Representative Office  
Menara Batavia, 4th Fl.  
Jl. K.H. Mas Mansyur Kav. 126  
Jakarta, Indonesia  
Tel.: (62-21) 573-0407  
Fax: (62-21) 574-4981  
E-mail: [dhutagalung@usasean.org](mailto:dhutagalung@usasean.org)  
Internet: [www.us-asean.org](http://www.us-asean.org)  
Contact: David Hutagalung, Representative

California-Asia Business Council  
1919 Clement Ave., Building 11  
Alameda CA 94501  
Tel.: (510) 523-8188  
Fax: (510) 865-0812  
E-mail: [info@calasia.org](mailto:info@calasia.org), [jeremy@calasia.org](mailto:jeremy@calasia.org), [katherine@calasia.org](mailto:katherine@calasia.org)  
Internet: [www.CalAsia.org](http://www.CalAsia.org)  
Contact: Ms. Katherine Pitarys, Program Manager, Mr. Jeremy Potash, Exec. Director

Indonesian American Business Association  
P.O. Box 420398 Houston, TX 77242-0398  
or  
10900 Richmond Avenue, Houston, TX 77242  
Tel.: (713) 789-0702  
Fax: (713) 789-0559  
E-mail: [iaba@onramp.net](mailto:iaba@onramp.net)  
Internet: [www.iaba-usa.org](http://www.iaba-usa.org)  
Contact: Engeline Tan, Executive Director

Pacific Basin Economic Council  
PBEC International Secretariat  
900 Fort St., Suite 1080  
Honolulu, Hawaii, USA 96813  
Tel.: (808) 521-9044  
Fax: (808) 521-8530  
E-mail: info@pbec.org  
Internet: www.pbec.org  
Contact: Robert G. Lees, Secretary General

### *3. Indonesian Trade Associations*

The major trade association in Indonesia is the Indonesian Chamber of Commerce and Industry (KADIN). Members include representatives from private industry, cooperatives, public corporations, utilities, as well as state-owned enterprises. In addition, there are numerous other specialized and professional organizations that represent the interests of various other sectors and trades in the economy. Contact information for KADIN is as follows:

Indonesian Chamber of Commerce & Industry (KADIN)  
Menara Kadin, 29th Floor  
Jl. H.R. Rasuna Said X-5 Kav. 2-3  
Jakarta 12940  
Tel.: (62-21) 916-2710  
Fax: (62-21) 527-4486  
Contact: Iman Sucipto Umar, Executive Head

Associations of importers and exporters, most of whom are organized on a commodity basis, include the Importers Association of Indonesia (GINSI) and the Indonesian Association of Exporters (GPEI). Both organizations have head offices in Jakarta. Contact information is as follows:

Importers Association of Indonesia (GINSI)  
Oil Center Bldg., 1<sup>st</sup> Floor  
Jl. MH. Thamrin No.55  
Jakarta 10350  
Tel.: (62-21) 3983-7395-97  
Fax: (62-21) 3983-7394  
Contact: Mr. H. Amirudin Saud, Chairman

Indonesian Exporters Association (GPEI)  
Jl. Pangeran Jayakarta No. 131 A / 44-46  
Jakarta 10730  
Tel.: (62-21) 625-3745, 625-3751  
Fax: (62-21) 600-8852  
Contact: T. Dirgantoro, Secretary General

#### *4. Trade and Project Financing*

U.S. Trade and Development Agency

1621 North Kent Street, Suite 200

Arlington, VA 22209-2131

Tel.: (703) 875-4357

Fax: (703) 875-4009

Email: [info@tda.gov](mailto:info@tda.gov)

Internet: [www.tda.gov](http://www.tda.gov)

Contact: Geoffrey Jackson, Regional Director for Asia & Pacific Islands, South Asia & Mongolia

U.S. Trade and Development Agency (TDA)

Asia Regional Office

Bangkok, Thailand

Tel.: (662) 205-5090/5600 (direct)

Fax: (662) 255-4366

E-mail: [sbonnaffons@tda.gov](mailto:sbonnaffons@tda.gov) or [stacy.bonnaffons@mail.doc.gov](mailto:stacy.bonnaffons@mail.doc.gov)

Internet: [www.tda.gov](http://www.tda.gov)

Contact: Stacy Bonnaffons

U.S. Commercial Liaison Office for ADB (CS/ADB)

American Business Center, 25th Floor

Ayala Life - FGU Center

6811 Ayala Avenue, Makati City

Metro Manila 1226, Philippines

PSC 500 Box 33

FPO AP 96515-1000

Tel.: (63 2) 887-1345, 887-1346, 887-1347

Fax: (63 2) 887-1164

E-mail: [manila.adb.office.box@mail.doc.gov](mailto:manila.adb.office.box@mail.doc.gov)

Contact: Stewart Ballard, Senior Commercial Officer

Overseas Private Investment Corporation (OPIC)

1100 New York Avenue, N.W.

Washington, D.C. 20527

Tel.: (202) 336-8799

Fax: (202) 408-9859

Email: [info@opic.gov](mailto:info@opic.gov)

Internet: <http://www.opic.gov>

Export-Import Bank of the United States (EX-IM Bank)

811 Vermont Ave., NW

Washington, D.C. 20571

Tel.: (800) 565-EXIM(3946), (202) 565-3946

Fax: (202) 565-3380

Asia hotline: (800) 565-3911/3402

Internet: <http://www.exim.gov>

Islamic Development Bank  
P.O. Box 5925  
Jeddah, 21432  
Kingdom of Saudi Arabia  
Tel.: (966-2) 636-1400 (10 lines)  
Fax: (966-2) 636-6871  
E-mail: [isdbarchives@isdb.org.sa](mailto:isdbarchives@isdb.org.sa)  
Internet: <http://www.isdb.org>

The World Bank  
Office of the U.S. Executive Director  
Commercial Service Liaison Staff  
1818 H Street, NW  
Washington, DC 20433  
Tel.: (202) 473-1000, Jessica's contact: 458-2707  
Fax: (202) 477-6391, Jessica's fax-line: 522-1671, 522-3393  
Internet: <http://www.worldbank.org/>  
E-mail: [akartadjoemena@worldbank.org](mailto:akartadjoemena@worldbank.org)  
Contact: Jessica Poppele, Country Program Coordinator

The World Bank (Indonesia Office)  
Jakarta Stock Exchange Building  
Tower 2, 12th Floor  
Jl. Jendral Sudirman, Kav. 52-53  
Jakarta 12190 Indonesia  
Tel.: (62-21) 529-93000 ext. 3084  
Fax: (62-21) 529-93111  
Email: [malarief@worldbank.org](mailto:malarief@worldbank.org)  
Internet: [www.worldbank.or.id](http://www.worldbank.or.id)  
Contact: Andrew Steer, Country Director; Mohammed Al Arief

#### *5. Indonesian Government Contacts*

The Indonesian Government established the National Agency for Export Development within the Ministry of Trade to promote the export of less renowned products. These products include handicrafts (i.e., jewelry, batik, hand-woven fabric, and wood carvings), agricultural and cottage industry products, and new manufactured products. The agency will also assist foreign buyers and importers in establishing contacts with Indonesian companies. Contact information is as follows:

National Agency for Export Development  
Jl. Gajah Mada No. 8  
Jakarta 10130  
Tel.: (62-21) 634-3136, ext: 206  
Fax: (62-21) 633-8360  
Contact: Drs. Harmen Sembiring, Director of market area development for U.S.,  
Australian & New Zealand

*Other Indonesia Government contacts of interest are:*

Indonesia - U.S. Bilateral Relations  
Ministry of Industry and Trade  
Jl. M.I. Ridwan Rais V  
Building II, 6<sup>th</sup> Floor, Jakarta  
Tel.: (62-21) 344-2576, 3483-0788, 385-8171 ext: 1148  
Fax: (62-21) 385-8191, 385-8206  
Contact: Rita Algamar Sembiring, Head of Section

Information Office for Customs and Duties  
Jl. Jend. A. Yani 108, Building A, 2nd Fl.  
Jakarta, Indonesia  
Tel.: (62-21) 489-1581 ext. 775  
Fax: (62-21) 489-2859  
Contact: Drs. Erlanga Mantik, Director

#### *6. Coordinating Ministers/Cabinet*

The following is a listing of President Megawati Soekarnoputri's and Vice President Hamzah Haz's cabinet as of June 2002. Because of the uncertainties surrounding the Indonesian government at this time, business persons who wish to get in touch with these cabinet members can contact the U.S. Commercial Service in Jakarta for up-to-date contact information.

#### Coordinating Ministers:

Political, Social, and Security: Gen. (Ret.) Susilo Bambang Yudhoyono  
Economic, Finance, and Industry: Prof. Dr. Dorodjatun Kuntjoro-Jakti  
People Welfare: M. Jusuf Kalla

#### Ministry:

Agriculture : Prof. Dr. Ir. Bungaran Saragih  
Culture and Tourism: I. Gde Ardika  
Defense: Matori Abdul Djalil  
National Education: Prof. Dr. Abdul Malik Fajar, MSc  
Energy and Mineral Resources: Dr. Ir. Purnomo Yusgiantoro  
Finance: Dr. Boediono  
Foreign Affairs: Dr. Hassan Wirajuda  
Forestry: Dr. M. Prakosa  
Health: Dr. Achmad Suyudi MHA  
Home Affairs: Lt. Gen. Hari Sabarno  
Industry and Trade: Rini M.S. Soewandi  
Justice and Human Rights: Prof. Dr. Yusril Ihza Mahendra, SH  
Manpower and Transmigration: Jacob Nuwa Wea  
Maritime Affairs and Fisheries: Dr. Ir.H. Rochimin Dahuri  
Religious Affairs: Prof. Dr. H. Said Agiel Munawar, MA  
Housing and Regional Infrastructure: Soenarno  
Communications and Transportation: Lt. Gen. (Ret.) Agum Gumelar  
Information and Communication: Syamsul Mu'arif  
Social Affairs: Bachtiar Chamsyah

State Ministers:

State Secretary: Bambang Kesowo  
Administrative Reform: M. Feisal Tamin  
Cooperatives, Small, and Medium Enterprises: H. Alimarwan Hanan, SH  
Environment: Nabel Makarim  
Research and Technology: M. Hatta Rajasa  
Women and Empowerment/Chairperson of the National Family Planning Board: Sri Redjeki Soemaryoto, (Ms.)  
National Development Planning/BAPPENAS: Kwik Kian Gie  
State Enterprises: Laksamana Sukardi

Junior Ministers:

The Acceleration of Development in Indonesia's Eastern Regions: Manuel Kaisiepo

Officials of Ministerial Rank:

Attorney General: M.A. Rachman  
Acting Governor of the Bank of Indonesia: Dr. Syahril Sabirin  
Indonesian Armed Forces (TNI) Commander-in-Chief: Endriarto Sutarto

\*) In Indonesia DR refers to a male with a Doctorate degree; Dr. refers to a male with a medical degree; Drs. refers to a male with a bachelor degree; Dra. refers to a female with a bachelor degree; SH. refers to a male or female with a law degree; MSC is a male or female with a Master of Science; Ir. refers to a male or female with an engineering degree.

*7. U.S. Government Contacts*

U.S. Embassy, Jakarta:

Mailing Address from U.S.:  
American Embassy - Jakarta  
Box 1 Unit 8129  
FPO, AP 96520

International Mail:  
American Embassy - Jakarta  
Jl. Medan Merdeka Selatan #5  
Jakarta 10110, Indonesia

U.S. Ambassador Ralph L. Boyce  
Aide to Ambassador Phuong B. Handler

Deputy Chief of Mission Stephen D. Mull  
Aide to DCM Koji C. Kanazawa

Internet: <http://www.usembassyjakarta.org>

U.S. Commercial Center  
Margaret Keshishian, Counselor for Commercial Affairs  
Wisma Metropolitan II, 3rd Floor  
Jl. Jendral Sudirman Kav. 29-31  
Jakarta 12920, Indonesia  
(From the U.S., use Embassy's FPO mailing address – see above)  
Tel.: (62-21) 526-2850  
Fax: (62-21) 526-2855  
Email: [jakarta.office.box@mail.doc.gov](mailto:jakarta.office.box@mail.doc.gov)  
Internet: <http://www.usatrade.gov>

U.S. Agricultural Trade Office (ATO)  
Chris Rittgers, Agricultural Attaché  
Wisma Metropolitan II, 3rd Floor  
Jl. Jendral Sudirman Kav. 29-31  
Jakarta 12920, Indonesia  
Tel.: (62-21) 526-2850  
Fax: (62-21) 571-1251  
Email: [atojkt@cbn.net.id](mailto:atojkt@cbn.net.id)  
Internet: [www.usembassyjakarta.org/fas](http://www.usembassyjakarta.org/fas)

The following U.S. Embassy Offices are located at:  
Jl. Medan Merdeka Selatan #5  
Jakarta 10110, Indonesia

Foreign Agricultural Service  
Chuck Alexander, Counselor for Agricultural Affairs  
Chris Rittgers, Agricultural Attaché  
Tel.: (62-21) 3435-9000 (ext. 2161)  
Fax: (62-21) 3435-9920

Economic Section  
Shari Villarosa, Economic Counselor  
Douglas Koneff, Resources Officer  
Whit Witterman, Science and Technology Officer  
Hugo Y. Yon, Trade Officer  
William Heidt, Finance Officer  
Edward S. Jackman, Telecom Officer  
Justin Higgins, Civil Aviation Officer  
Tel.: (62-21) 3435-9000 (ext. 9073)  
Fax: (62-21) 3435-9918

Public Affairs Section  
Greta Morris, Public Affairs Counselor  
Stanley Harsha, Assistant Press Attaché  
Tel.: (62-21) 3435-9000 (ext. 9500)  
Fax: (62-21) 3810-243  
E-mail: [gnmorris@pd.state.gov](mailto:gnmorris@pd.state.gov)

Informational Resource Center (IRC)  
Melling Simanjuntak, Library Director  
Tel.: (62-21) 350-8467  
Fax: (62-21) 350-8466  
E-mail: [irc@usembassyjakarta.org](mailto:irc@usembassyjakarta.org)

Agency for International Development (USAID)  
Terry Myers, Director  
Paul Deuster, Chief, Private Sector Development Office  
Tel.: (62-21) 3435-9000 (ext. 9303)  
Fax: (62-21) 380-6694

Defense Attaché Office (DAO)  
Col. Joseph H. Daves, Defense Attaché  
Tel.: (62-21) 3435-9000 (ext. 9725)  
Fax: (62-21) 3435-9921

Office of the Military Attaché for Defense Programs  
Tel.: (62-21) 3435-9000 (ext. 9631)  
Fax: (62-21) 384-339

U.S. Consulate General – Surabaya  
Phillip L. Antweiler, Consul General  
Andrew H. Nissen, Pol/Econ Officer  
American Consulate General  
Jl. Raya Dr. Sutomo #33  
Surabaya, Indonesia 60264  
Tel.: (62-31) 567-6880, 568-2287, 568-2288  
Fax: (62-31) 567-4492  
E-mail: amconsby@rad.net.id

U.S. Consular Agent Bali  
Andrew Toth, Executive Officer  
Jl. Hayam Wuruk 188, Denpasar, Bali, Indonesia 80235  
Tel.: (62-361) 233-605, 222-424  
Fax: (62-361) 222-426  
E-mail: ambali@indo.net.id

U.S. Asian Environmental Partnership  
Wisma Metropolitan II, 3rd Floor  
Jl. Jendral Sudirman Kav. 29-31  
Jakarta 12920, Indonesia  
Tel.: (62-21) 526-2844, 526-2848  
Fax: (62-21) 526-2849  
Email: usaepdir@rad.net.id  
Internet: <http://www.usaep.org>

#### *8. U.S. Government – Washington D.C.*

Trade Information Center  
U.S. Department of Commerce  
Ronald Reagan Building, Mezzanine Level  
Washington, D.C. 20230  
Tel.: 1-800-USA-TRADE (8723) or (202) 482-0543  
Fax: (202) 482-4473  
Internet: <http://www.ita.doc.gov/td/tic/>

David Bisbee  
Desk Officer for Indonesia  
Market Access and Compliance  
U.S. Department of Commerce  
Room 2324  
14th and Constitution Ave., N.W.

Washington, D.C. 20230  
Tel.: (202) 482-3894  
Fax: (202) 482-3316  
E-mail: [David\\_Bisbee@ita.doc.gov](mailto:David_Bisbee@ita.doc.gov)  
Internet: <http://www.mac.doc.gov>

U.S. Department of State  
Commercial and Business Affairs (E/CBA) Office  
Commercial Coordinator  
2201 C Street, NW, Room 2318  
Washington, DC 20520  
Phone: (202) 647-1625  
Fax: (202) 647-3953  
E-mail: [cbaweb@state.gov](mailto:cbaweb@state.gov)  
Internet: [www.state.gov/e/eb/cba/](http://www.state.gov/e/eb/cba/)

U.S. Department of Agriculture  
Foreign Agricultural Service  
Agricultural Export Service Division  
1400 Independence Ave., S.W., Room 4939-S  
Washington D.C. 20250  
Tel.: (202) 720-7349  
Contact: Daniel Berman, Director of Agricultural Export Service Division  
E-mail: [berman@fas.usda.gov](mailto:berman@fas.usda.gov)  
Internet: <http://www.fas.usda.gov>

United States-Asia Environmental Partnership (US-AEP)  
Asia/Near East Bureau  
U.S. Agency for International Development  
1300 Pennsylvania Ave., NW, 4<sup>th</sup> Fl.  
Washington, D.C. 20523-4101  
Tel.: (202) 712-0270  
Fax: (202) 216-3379  
Internet: <http://www.usaep.org>

#### *9. Indonesian Embassy and Consulates in the United States*

Embassy of the Republic of Indonesia  
2020 Massachusetts Avenue, N.W.  
Washington, D.C. 20036  
Tel.: (202) 775-5200  
Fax: (202) 775-5365  
Email: [info@kbri.org](mailto:info@kbri.org)  
Internet: <http://www.embassyofindonesia.org>

Consulate General Office-New York  
5 East 68th St.  
New York, NY 10021  
Tel.: (212) 879-0600  
Fax: (212) 570-6206  
Internet: [www.indony.org](http://www.indony.org)

Permanent Mission of Indonesia to the United Nations  
325 East 38th Street  
New York, N.Y. 10016  
Tel.: (212) 972-8333  
Fax: (212) 972-9780  
Email: [ptri@indonesiamission-ny.org](mailto:ptri@indonesiamission-ny.org)  
Internet: [www.indonesiamission-ny.org](http://www.indonesiamission-ny.org)

Consulate General Office-Los Angeles  
3457 Wilshire Boulevard  
Los Angeles, CA 90010  
Tel.: (213) 383-5126  
Fax: (213) 487-3971  
Internet: [www.kjri-la.com](http://www.kjri-la.com)

Consulate General Office-Houston  
10900 Richmond Ave.  
Houston, TX 77057  
Tel.: (713) 785-1691  
Fax: (713) 780-9644

Consulate General Office-Chicago  
72 East Randolph St.  
Chicago, IL. 60601  
Tel.: (312) 345-9300  
Fax: (312) 345-9311

Consulate General Office-San Francisco  
1111 Columbus Ave.  
San Francisco, CA 94133  
Tel.: (415) 474-9571  
Fax: (415) 441-4320

#### *10. Consultants and Market Research Firms*

Performing market research in Indonesia is difficult because detailed statistics on production and consumption are often not available through published sources. External trade statistics, however, are fairly detailed and additional data can be obtained for a fee from the Central Bureau of Statistics (Badan Pusat Statistik):

Badan Pusat Statistik  
Jl. Dr. Sutomo No.6-8  
P.O. Box 3  
Jakarta Pusat 10710  
Tel.: (62-21) 350-7057  
Fax: (62-21) 385-7046  
E-mail: [bpshq@bps.go.id](mailto:bpshq@bps.go.id)  
Internet: <http://www.bps.go.id>

Unrecorded trade may distort import statistics and trends. For example, BPS figures tend to understate import values, as these figures exclude duty-free imports, including

duty-free imports for investment and certain other transactions. Although there is a growing number of Indonesian organizations active in market research, the number remains small and expertise varies. Branches of American banks will often conduct market surveys for their customers, and several U.S. consulting firms now have affiliates in Jakarta.

A growing number of foreign law firms, including some from the United States, are also entering the Indonesian business community as business consultants. Members of INKINDO, the Association of Indonesian Consultants, are able to perform a wide range of research and consulting services. INKINDO was established by Indonesian consultants based in Jakarta. The contact information for this association is as follows:

Association of Indonesian Consultants (INKINDO)  
Jl. Bendungan Hilir Raya, No. 29  
Jakarta 10210  
Tel.: (62-21) 573-8577/78  
Fax: (62-21) 573-3474  
E-mail: [inkindo@pu.go.id](mailto:inkindo@pu.go.id)  
Contact: Ir. H. Muhayat, Chairman

A number of Indonesia-based firms have identified themselves to the U.S. Commercial Service as offering consulting or market research services. Information regarding firms that are capable of conducting market surveys may be obtained from the Commercial Service, U.S. Embassy in Jakarta, or in the following list of consultants and market research firms.

AC Nielsen Indonesia  
15/F Wisma Bank Dharmala  
Jl. Jendral Sudirman Kav. 28  
Jakarta 12920  
Tel.: (62-21) 521-2200  
Fax: (62-21) 521-2203/2204  
E-mail: [acn.indonesia@acnielsen.com](mailto:acn.indonesia@acnielsen.com)  
Internet: [www.acnielsen.co.id/home.asp](http://www.acnielsen.co.id/home.asp)  
Expertise: Public relations consulting, media relations, crisis management, public relations planning, government consulting.  
Contact: Teguh Yunanto, Director

Business Advisory Indonesia (PT. Laksana Tata Indonesia)  
Wisma Bank Dharmala, 11th floor, Suite 1103  
Jl. Jendral Sudirman Kav. 28  
Jakarta 12920  
Tel.: (62-21) 522-8613  
Fax: (62-21) 522-8612  
E-mail: [bai@prima.net.id](mailto:bai@prima.net.id)  
Expertise: Management consulting, government and corporate research, official sworn English/Indonesia language translations of documentation.  
Contact: Mariana Warokka

CastleAsia

Menara Batavia, 8th floor  
Jl. K.H. Mas Mansyur Kav. 126  
Jakarta 10220

Tel.: (62-21) 572-7321

Fax: (62-21) 572-7329

E-mail: [castle@castleasia.com](mailto:castle@castleasia.com)

Internet: <http://www.castleasia.com>

Expertise: Market entry strategy consulting, customized market and industry analysis, customized profiles of local business groups and potential, local regulations and business practices, syndicated sector reports, and business briefing program for senior managers.

Contact: James Castle

CIC Consulting Group

Jl. Raden Saleh No. 46

Jakarta 10330

Tel.: (62-21) 310-1081, 314-7433

Fax: (62-21) 310-1505

Cable: CISIRAYA-JAKARTA

E-mail: [cisi-cic@cic.co.id](mailto:cisi-cic@cic.co.id)

Expertise: Market and feasibility Studies (including pharmaceuticals, cosmetics, medical supplies, health equipment, food and beverages, hotels, golf course, resorts, and recreation facilities), periodical/business Reports, credit information services, partner seeking services, project reports, consumer research, business to business research, social research, and agricultural research.

Contact: Mr. Parlin Sihombing

Citra Duta Artistry (CDA International)

Niaga Tower, 3rd Floor

Jl. Jendral Sudirman Kav.58

Jakarta 12190

Tel.: (62-21) 250-5346

Fax: (62-21) 250-5347

E-mail: [info@cda.co.id](mailto:info@cda.co.id)

Expertise: Office renovation, project management, architectural design, and interior design.

Consensus MBL

Division of the MBL Group Plc., an NFO Worldwide Company

Jl. Bangka Raya 18, Pela Mampang

Jakarta 12720

or

P.O. Box 4334

Jakarta 12043

Tel.: (62-21) 719-1858/9, 719-1861, 719-5355

Fax: (62-21) 717-90152

E-mail: [mail@nfoindo.com](mailto:mail@nfoindo.com)

Expertise: Market research and strategic planning and consultancy.

Contact Name: Sjafril Djalal

PT. Data Consult, Inc.  
Maya Indah Building II  
Jl. Kramat Raya No.5-L  
Jakarta 13210  
Tel.: (62-21) 390-4711, 390-4712, 390-1879  
Fax: (62-21) 475-3227

Or

Jl. Pulomas Raya 31  
Jakarta 13210  
Tel.: (62-21) 390-4711  
Fax: (62-21) 390-1878  
E-mail: [datacon@idola.net.id](mailto:datacon@idola.net.id)  
Internet: <http://www.datacon.co.id>

Expertise: Market Research. PT. Data Consult (see below) publishes a biweekly newsletter entitled "Indonesian Commercial Newsletter." The newsletter contains a sectorial survey in each issue and other market information.

Ganesha Aggies Jaya  
Jl. Petogogan II No. 22 A  
Blok A, Kebayoran Baru  
Jakarta 12160

Tel.: (62-21) 7279-3904  
Fax: (62-21) 739-5049  
E-mail: [info-support@ganesha-aggies.com](mailto:info-support@ganesha-aggies.com)

Expertise: Indonesian labor laws and practices, expatriate staffing, residence and work permits, company establishment, corporate and individual document processing.

Contact: Michael McGowan

Grant Thornton  
Wisma Grant Thornton  
Jl. Sisingamangaraja No. 3C  
Jakarta Selatan 12120  
P.O. Box 4123/JKTM-JKT 12041  
Tel.: (62-21) 720-2605  
Fax: (62-21) 720-2606  
E-mail: [gti@grant-thornton.co.id](mailto:gti@grant-thornton.co.id)

Internet: <http://www.grant-thornton.co.id>

Expertise: Accounting and audit services, tax advice and compliance, government advisory, municipal finance, corporate recovery and reconstruction, merger and acquisition advisory, information technology, hospitality and leisure consulting, business establishment and maintenance, inbound investment services, corporate finance, valuation and business planning, employee compensation and benefit planning.

Contact: Jim Kallman, Jimmy S. Budhi, Baudouin Coomans

Harvest International Inc.  
Wisma Metropolitan I, 10th floor  
Jl. Jendral Sudirman, Kav. 29  
Jakarta 12920  
Tel.: (62-21) 525-1641, 570-1491  
Fax: (62-21) 520-7789  
E-mail: hgoldstein@harvest-international.com  
Internet: www.harvest-international.com  
Expertise: Consulting in business development, investment, project development, and trade.

PT. IBIS Dharma Nusa  
Fatmawati Mas Blok 1/113  
Jl. R.S. Fatmawati No. 20  
Jakarta 12430  
Tel.: (62-21) 769-9757  
Fax: (62-21) 765-4906  
E-mail: henri@ibisworld.com,  
Expertise: Market research on industrial sectors.

Indonesia Executive Search (I.E.S.)  
Graha Irama, 9th floor  
Jl. H.R. Rasuna Said Kav. X-1 No. 1-2  
Jakarta 12950  
Tel.: (62-21) 526-1250, 526-1251  
Fax: (62-21) 525-5529  
E-mail: dansearch@attglobal.net  
Contact Names: Dan Goldsmith, Managing Director  
Expertise: Executive search services, human resource and management consultancy.

Penelitian Hukum Indonesia (PHI)  
(PT Terataimas Indocitra)  
Wisma Bank Dharmala, 11th floor, Suite 11-03  
Jl. Jendral Sudirman Kav. 28  
Jakarta 12920  
Tel.: (62-21) 522-8613  
Fax: (62-21) 522-8612  
E-mail: hukum@rad.net.id  
Expertise: CD-ROMs containing full text of Indonesian law in English and Indonesian, development of full text databases for business and industry, information systems consulting.

Plansearch Associates  
Golden Plaza Blok B 12  
Jl. Fatmawati 15, Jakarta 12430  
Tel.: (62-21) 759-12390/91  
Fax: (62-21) 759-12392  
E-mail: plansearch@indo.net.id  
Expertise: Plansearch Associates is capable of conducting market research in the areas of: corporate and investigative reports, environmental studies, consumer, institutional,

agriculture, market tests and advertising and analysis in the areas of intellectual property, asset research, partner search, financial and locate  
Contact: Gunter Schwarze

SOFRES FSA Jakarta (Taylor Nelson Sofres Group)

Menara Thamrin Suite 1401

Jl. M.H. Thamrin Kav. 3

Jakarta 10250

Tel.: (62-21) 230-2788

Fax: (62-21) 230-2794

E-mail: Jakarta.Office@id.tnsolfres.com, fsgis@attglobal.net, hans.lang@id.tnsolfres.com

Internet: www.tnsolfres.com

Expertise: Quantitative and qualitative market research, customer satisfaction and awareness studies, advertising testing, test marketing, concept testing, brand tracking, trade, economic and industrial research.

Contact Name: Hans Lang, and Gordon Stewart

### *11. Law Firms and Attorneys*

Ali Budiardjo, Nugroho, Reksodiputro

Graha Niaga, 24th Floor

Jl. Jendral Sudirman Kav. 58,

Jakarta 12190

Tel.: (62-21) 250-5125(11 lines), 250-5136

Fax: (62-21) 250-5121, 250-5122, 250-5392, 250-5001

E-mail: abnrco@abnr.co.id

Contact: T.M. Zahirsjah, Greg Churchill

Singapore Office:

24 Raffles Place

322-01/02 Clifford Centre

Singapore 048621

Tel.: (65) 533-5332

Fax: (65) 533-5313

Expertise: Commercial, corporate, and financing matters, including joint venture arrangements, licensing, banking, energy, mining, forestry, project finance, stock & bond issues, construction & engineering projects, maritime law, labor issues, patents, trademark, and other intellectual property matters.

Contact: Ferry P. Madian

PT. CB Indonesia

16th Fl. Central Plaza

Jl. Jendral Sudirman Kav.47

Jakarta 12930

Tel.: (62-21) 525-1985, 570-1425, 525-3340

Fax: (62-21) 525-0734

E-mail: cbindon@attglobal.net

Expertise: Joint ventures, insolvency and corporate reorganizations, finance and capital markets, infrastructure and property development, and commercial transactions and disputes.

Contact: Bill Sullivan

Dewi Soeharto & Rekan  
Plaza Exim, 24th Fl.  
Jl. Jendral Gatot Soebroto Kav.36-38  
Jakarta 12190  
Tel.: (62-21) 526-3473  
Fax: (62-21) 526-3474  
E-mail: dsrekan@indosat.net.id

Expertise: Banking and finance, commercial, construction, corporate, energy and resources, entertainment industry contracts, environmental, foreign investment and joint ventures, government, intellectual property protection and enforcement, International trade, labor and employment, media and board casting, real property, securities, tax, telecommunications.

Contact: Dewi Kamaratih Soeharto

Frans Winarta & Partners  
Kelapa Gading Boulevard TB 2/24  
Kelapa Gading Permai  
Jakarta Utara 14240  
Tel.: (62-21) 453-3236, 453-2143  
Fax: (62-21) 452-0083, 451-6605, 452-0933  
E-mail: frans\_winarta@hotmail.com

Expertise: Corporate law (cross-border acquisitions and mergers, investments, business, and matters regarding intellectual property), commercial laws and banking regulations, general international trade laws, employment and land laws, civil and administrative law, litigation and international commercial arbitration.

Contact: Frans H. Winarta

George Widjojo & Partners  
Patents, Trademarks & Copyrights  
Advocates & Solicitors  
Jl. Kali Besar Barat No. 5  
Jakarta 11230  
Indonesia  
P.O. Box 2102 / JKT  
Jakarta 10021, Indonesia  
Tel.: (62-21) 691-2226, 690-1707  
Fax: (62-21) 692-3648, 693-0712  
E-mail: gwidjojo@indosat.net.id

Expertise: Patents, Trademarks, Copyrights and Designs.

Contact: Mr. George Widjojo

Hadiputranto, Hadinoto & Partners  
Bursa Efek Jakarta Tower II, 21st Floor  
Jl. Jendral Sudirman Kav. 52-53  
Jakarta Selatan  
Tel.: (62-21) 515-5090, 515-5091, 515-5092  
Fax: (62-21) 515-4840, 515-4845

Expertise: International and general practice, corporate, commercial, foreign investment, tax: labor and employment law, banking and finance (including project finance), capital markets, intellectual property, construction, natural resources telecommunications, insurance, mergers and acquisitions, and environmental law.

Contact: Sri I. Hadiputranto

Jusuf Indradewa & Partners-Legal Consultants

Bank Artha Graha Tower, 15th Floor

Lot 25, Sudirman Central Business District

Jl. Jendral Sudirman Kav. 52-53

Jakarta 12190

Tel.: (62-21) 515-2122

Fax: (62-21) 515-2382

E-mail: jusufind@uninet.net.id

Expertise: Legal matters relating to establishment of businesses, opening representative and branch offices, joint ventures, direct foreign investment companies, intellectual property rights, mergers and acquisitions, initial public offerings.

Contact: Cecilia Sianawati (Managing Partner), Jusuf Indradewa (Senior Partner), Indra D. Santosa (Technical Advisor), Maya Pradjono (Partner)

Karim Sani Law Firm

Wisma Danamon Aetna Life, 11th Floor

Jl. Jendral Sudirman Kav. 45-46

Jakarta 12930

Tel.: (62-21) 577-1177

Fax: (62-21) 577-1587

E-mail: karimsani@cbn.net.id

Expertise: Banking and Finance (including Islamic Financing), Insolvency and Debt Restructuring, Capital Market, Foreign Investment, Merger and Acquisitions, Mining and Energy, Intellectual and Property Rights, Maritime, Telecommunications, Construction and Environment, Arbitration and Mediation, General Corporate and Commercial Litigation.

Contact: Karen Mills (International Legal Advisor, International Arbitration, Dispute Resolution, Finance Restructuring, Oil, Gas, and Energy), Iswahjudi A. Karim (Banking, Finance, and Restructuring), Asrul Sani (Intellectual Property Rights & Commercial Litigation), Firmansyah (Commercial Litigation)

Kusnandar & Co.

Aetna Danamon Tower II, 24th Fl.

Jl. Jendral Sudirman Kav. 45

Jakarta 12930

P.O. Box 2057, JKT 10001

Tel.: (62-21) 577-1435

Fax: (62-21) 577 1436

E-mail: kusnalaw@kusnandar.com

Internet: <http://www.kusnandar.co.id/>

Expertise: Foreign and domestic investment, corporations, banking, multilateral finance, the capital market, securities, tax, property, and real estate, intellectual property, international trade matters, immigration, admiralty, arbitration, and litigation.

Contact: Winita E. Kusnandar

Lontoh & Kailimang

Jl. H.O.S. Cokroaminoto No. 47

Jakarta 10350

Tel.: (62-21) 392-3355

Fax: (62-21) 392-3366

E-mail: lonka@indo.net.id

Expertise: Civil law, including adoption and child custody, wills, collections, contracts, corporations, government relations, foreign claims, insurance, labor, direct foreign investment, trademarks/copyrights, auto accidents, immigration, capital market, narcotics, customs, and criminal defense.

Contact: Harry Ponto

Lubis, Ganie, Surowidjojo

Menara Imperium, 30th Fl.

Jl. H.R. Rasuna Said Kav. 1

Jakarta 12980

Tel.: (62-21) 831-5005, 831-5025

Fax: (62-21) 831-5015, 831-5035

E-mail: lgs@lgslaw.co.id

Expertise: Representation of foreign and Indonesian clients on commercial and corporate law matters. Including acquisition, corporate reorganization, mergers, agency and distributorship, arbitration, banking, capital market, commercial litigation, construction, corporate finance and secured transactions, energy, foreign and domestic investment, commercial litigation and arbitration, international trade, lease financing, maritime and shipping, mining, real estate transactions, tax, telecommunications, intellectual proprietary rights including trademark, copyrights and patents, venture capital, insurance and labor.

Makarim & Taira S

Summitmas I, 17th Fl.

Jl. Jendral Sudirman Kav. 61-62

Jakarta 12069

Tel.: (62-21) 252-1272, 252-2460, 520-0001

Fax: (62-21) 252-2750, 252-2751

E-mail: makarim&tairas@makarim.com

Internet: www.makarim.com

Expertise: International and general practice. foreign investment, commercial, capital markets, banking and finance, constructions, energy and natural resources, intellectual property, commercial litigation, tax, mergers and acquisitions, property development.

Makes & Partner (in association with SKADDEN, ARPS, SLATE, MEAGHER & FLOM)

Menara Batavia, 7th Floor

Jl. K.H. Mas Mansyur Kav. 126

Jakarta 10220

Tel.: (62-21) 574-7181

Fax: (62-21) 574-7180

E-mail: makes@indosat.net.id

Expertise: Corporate and commercial law, restructuring and reorganizations, mergers and acquisitions (including tender offers), foreign and domestic capital investment (including joint ventures), banking and corporate finance (including bank financing, issuance of debt instruments and establishment of venture capital companies and local

branches of international investment and commercial banks), capital markets (including debts and equity offerings by Indonesian companies in the Indonesian and International capital markets as well as listing on the Jakarta, Surabaya, Singapore, New York, London, and Luxemburg Stock Exchanges and Nasdaq), telecommunications, energy and infrastructure (including oil and gas contracts and project finance) and real property law.

Contact: Iwan Setiawan, Catherina Celosse

Mochtar, Karuwin & Komar  
Wisma Metropolitan II, 14th fl.  
Jl. Jendral Sudirman, Kav 31  
Jakarta 12920

Tel.: (62-21) 571-1130

Fax: (62-21) 571-1162, 570-1686

E-mail: mail@mkk.co.id

Expertise: General corporate and commercial law, specializing in the legal aspects of international finance, foreign investment, infrastructure, and privatization.

Contact: Layrien Christoffel

Prof. Dr. Sudargo Gautama  
Jl. Merdeka Timur 9  
Jakarta 10110

Tel.: (62-21) 345-6529, 384-1358, 384-7165, 380-9488

Fax: (62-21) 384-6180

E-mail: sgautama@rad.net.id

Expertise: General, civil and criminal law, patents and trademarks, private international law, consulting, and litigation.

Contact: Prof. Dr. Sudargo Gautama

Rosetini Ibrahim & Associates  
Wisma GKBI 33rd. Fl., Suite 3309  
Jl. Jendral Sudirman #28  
Jakarta 10210

Tel.: (62-21) 574-1225

Fax: (62-21) 574-1226

E-mail: rosetini@rosetini.com

Internet: www.rosetini.com

Expertise: Corporate law, finance and foreign investments.

Contact: Rosetini Ibrahim, Dennie Rahmanto

Soewito, Suhardiman, Eddymurthy & Kardono  
Wisma Bank Dharmala, 14th Fl., Suite 1403  
Jl. Jendral Sudirman Kav.28  
Jakarta 12920

Tel.: (62-21) 521-2038

Fax: (62-21) 521-2039

E-mail: info@ssek.com

Internet: <http://www.ssek.com>

Expertise: Corporate, commercial and financial law practice, energy and natural resources, maritime, banking, capital markets and securities law, insurance, intellectual property, investment, labor, franchising, real estate, construction and engineering,

mergers and acquisitions, tax law, arbitration, hotel and tourist development, environmental law, international trade, government contracts, immigration, oil and gas law.

Contact: Darrell R. Johnson, Michael D. Twomey, Joseph Reece Turman

Taira & Suyudono  
Menara DEA Suite 1104  
Kawasan Mega Kuningan  
Jakarta 12950, Indonesia  
Tel.: (62-21) 576-3030  
Fax: (62-21) 576-3033  
E-mail: [finlaw@taira.co.id](mailto:finlaw@taira.co.id)

Expertise: Corporate law, corporate finance, capital markets, infrastructure, financial litigation, financial transactions, complicated business, debt restructuring, bankruptcy, and insolvency.

Contact: Frank Taira Supit, Benny Suyudono

### *12. Related Internet Sites*

The following is a list of Internet sites that contain information, in English, that is of interest to U.S. exporters and the business community in Indonesia:

#### U.S. Commercial Service:

<http://www.export.gov>

<http://www.usatrade.gov>

<http://www.buyusa.com>

#### National Trade Data Bank:

<http://www.stat-usa.gov>

#### Antara (Official News Agency of Indonesia):

<http://www.antara.co.id>

#### Tempo Interactive (Indonesian business journal):

<http://www.tempo.co.id>

#### Compilation of related Indonesia Sites (Multiple Sources):

<http://www.iit.edu/~indonesia/jendela>

### *13. Other Publications*

The U.S. Commercial Service and the private consulting firm The Castle Group in Jakarta publishes a guidebook entitled American Business in Indonesia. This publication lists selected U.S. firms and Indonesian agents, distributors, and licensees of U.S. firms. It is sold for \$55 plus \$35.35 for courier service to the United States. And \$ 20 addition fee, if your address located outside of the FedEx delivery area. If interested, please contact the U.S. Commercial Service in Jakarta (contact information above).