

Chapter XI - U.S. And Country Contacts

Appendix E: U.S. and Country Contacts

Chambers of Commerce

Based in New York City, the membership of the American-Indonesian Chamber of Commerce is comprised of over 150 companies and individuals doing business in Indonesia. It has an active program of monthly luncheons, featuring speakers knowledgeable about Indonesia and briefing programs for newly appointed American and Indonesian Government officials. The Chamber also publishes "OUTLOOK/ INDONESIA," a quarterly publication containing interpretations of new Indonesian policies, sectoral reviews, summaries of recent Chamber activities, and an Executive Director's column. In addition, the American-Indonesian Chamber of Commerce provides business translations, either from English to Indonesian or Indonesian to English. Their contact information is as follows:

The American-Indonesian Chamber of Commerce
711 Third Ave., 17th floor
New York, NY 10017
Tel.: (212) 687-4505
Fax: (212) 867-9882
Email: 72250-1503@compuserve.com
Internet: <http://www.iscom.com/~aicc>

The American Chamber of Commerce in Indonesia, known as AMCHAM, is affiliated with the Asia-Pacific Council of American Chambers of Commerce (APCAC). Its 600 members include leading U.S. firms with offices in Indonesia, associates, individuals, and special members. The chamber prepares a number of useful guides to doing business in Indonesia and a membership directory. AMCHAM assists U.S. firms in assessing business opportunities by staging briefing breakfasts at the requestor's expense. Their contact information is as follows:

American Chamber of Commerce (AMCHAM)
Louis Clinton, President
Diane Wildsmith, Executive Director
World Trade Center, 11th Floor,
Jalan Jendral Sudirman Kav. 29 - 31
Jakarta 12084, Indonesia
Tel: (62-21) 526-2860
Fax: (62-21) 526-2861
Email: amcham_indonesia@ibm.net

Related Business Councils and Associations in the U.S.A.:

California Southeast Asia Business Council
1946 Embarcadero, Suite 200
Oakland, CA 94606
Tel.: (510) 536-1967
Fax: (510) 261-9598
E-mail: seasia@calsea.org
Contact: Jeremy W. Potash, Executive Director

Indonesian American Business Association
P.O. Box 420398
Houston, TX 77242-0398
Tel.: (713) 789-0702
Fax: (713) 789-0554
E-mail: iaba@onramp.net
Internet: <http://www.iaba-usa.org>
Contact: Engeline Tan, Executive Director

Pacific Basin Economic Council
1667 K St. NW, Suite 410
Washington, DC 20006
Tel.: (202) 293-5730
Fax: (202) 289-1940
Internet: <http://www.pbecus.org>

U.S.-ASEAN Business Council
1400 L St. NW, Suite 375
Washington, DC 20005-3509
Tel.: (202) 289-1911
Fax: (202) 289-0519
E-mail: mail@usasean.org
Internet: <http://www.us-asean.org>
Contact: Ernest Z. Bower, President

Indonesian Trade Associations

The major trade association in Indonesia is the Indonesian Chamber of Commerce and Industry (KADIN). Members include representatives from private industry, cooperatives, public corporations, utilities, as well as state-owned enterprises. In addition, there are numerous other specialized and professional organizations that represent the interests of various other sectors and trades in the economy. Contact information for KADIN is as follows:

Indonesian Chamber of Commerce & Industry (KADIN)
Gedung Chandra Lt. 2-3-4-5
Jl. M.H. Thamrin 20

Jakarta 10350
Tel.: (62-21) 324000, 324064, 310-1885(-7)
Fax: (62-21) 315-0241

Associations of importers and exporters, most of whom are organized on a commodity basis, include the Importers Association of Indonesia (GINSI) and the Indonesian Association of Exporters (GPEI). Both organizations have head offices in Jakarta. Contact information is as follows:

Importers Association of Indonesia (GINSI)
Gedung Bank Niaga, 1st Fl.
Jl. M.H. Thamrin 55
Jakarta 10350
Tel.: (62-21) 391-1057
Fax.: (62-21) 391-1060
Contact: Mr. H. Amirudin Saud, Chairman

Indonesian Exporters Association (GPEI)
Menara Sudirman, 8th Fl.
Jl. Jend. Sudirman Kav. 60
Jakarta 12190
Tel.: (62-21) 522-6522, 522-6488
Fax: (62-21) 520-6529
Contact: Mr. Hamid Ibrahim, Chairman

The Indonesian Government established the National Agency for Export Development within the Ministry of Trade to promote the export of less renowned products. These products include handicrafts (ie, jewelry, batik, handwoven fabric, and wood carvings), agricultural and cottage industry products, and new manufactured products. The agency will also assist foreign buyers and importers in establishing contacts with Indonesian companies. Contact information is as follows:

National Agency for Export Development
Jl. Gajah Mada No. 8
Jakarta 10130
Tel.: (62-21) 344-1545
Fax: (62-21) 384-4588, 384-8380, 385-3135.

Trade and Project Financing

Asian Development Bank (ADB)

6 ADB Avenue, Mandaluyong
0401 Metro Manila, Philippines

Mailing Address

P.O. Box 789

Manila Central Post Office
0980 Manila, Philippines
Tel.: (632) 632-4444
Fax: (632) 636-2444
Telex Numbers: 63587 ADB PN (ETPI), 29066 ADB PM (RCA)
Email: information@mail.asiadevbank.org (for information)
Internet: <http://www.asiadevbank.org>

Denny Barnes, Senior Commercial Officer
U.S. Commercial Liaison Office to the Asian Development Bank
3rd Floor, 395 Senator Gil Puyat Ave.
1200 Makati City, Philippines
Tel.: (632) 890-9364, 895-3020
Fax: (632) 890-9713
Email: dbarnes3@doc.gov

Export-Import Bank of the United States (EX-IM Bank)

811 Vermont Ave., N.W.
Washington, D.C. 20571
Tel.: (800) 565-EXIM, (202) 565-3946
Fax: (202)565-3380
Internet: <http://www.exim.gov>

Islamic Development Bank

P.O. Box 5925
Jeddah, 121432 Saudi Arabia
Tel.:(966-2) 636-1400
Fax: (966-2) 636-6871
Internet: <http://www.isdb.org>

The World Bank

Graham Barrett or Kimberly Versak
1818 H Street N.W.
Washington, DC 20433
Tel.: (1-202) 473-4051
Fax: (1-202) 522-3405
Internet: <http://www.worldbank.org>

In Indonesia:

Dennis de Tray, Indonesia Country Manager
Jakarta Stock Exchange Building
Tower 2, 12th Floor
Jl. Jendral Sudirman, Kav. 52-53
Jakarta 12190 Indonesia
Tel.: (62-21) 529-93000
Fax: (62-21) 529-93111

Indonesian Government Contacts

The following is a listing of President Habibie's cabinet as of July 31, 1998. Because of the uncertainties surrounding the Indonesian government at the time, business persons who wish to get in touch with these cabinet members can contact the U.S. Commercial Service in Jakarta for up-to-date contact information or to forward correspondence.

Coordinating Ministers:

Political and Security: Gen. (Ret.) Feisal Tanjung

Economic, Finance, and Industry: Ginanjar Kartasasmita

Development Supervision and State Administrative Reforms: Hartarto Sastrosoenarto

People's Welfare and Poverty Alleviation: Dr. Haryono Suyono

Ministry

Home Affairs: Lt. Jen. TNI Syarwan Hamid

Foreign Affairs: Ali Alatas

Defense/Armed Forces Commander: Gen. Wiranto

Justice: H. Muladi

Information: Lt. Jen. Yunus Yosfiah

Finance: Dr. Babang Subianto

Industry and Trade: Prof. Dr. Ir. Rahardi Ramelan

Agriculture: Prof. Dr. Ir. Soleh Salahudin

Mining and Energy: Dr. Ir. Kuntoro Mangkusubroto

Forestry and Plantation: Dr. Ir. Muslimin Nasution

Public Works: Rachmadi Bambang Sumadhijo

Communications: Giri Suseno Hadihardjono

Tourism, Art and Culture: Drs. Marzuki Usman

Cooperatives and Small Business: Adi Sasono

Manpower: Theo L. Sambuaga

Transmigration: A.M. Hendropriyono

Education and Culture: Prof. Dr. Juwono Sudarsono

Health: Farid Antara Muluk

Religious Affairs: Malik Fajar

Social Affairs: Prof. Dr. Ir. Hj. Justika S. Baharsjah

State Ministers:

State Secretary: Akbar Tanjung

Research and Technology: Prof. Dr. Ir. Zuhail

Investment/Head of BKPM: Hamza Has

Agrarian Affairs/Chairman: Drs. Hasan Basri Durin

Housing and Settlement: Drs. Theo L. Sambuaga

Environment: Dr. Panangian Siregar

Food, Drugs, and Horticulture: Dr. Ir. A.M. Saefuddin

Empowerment of State Enterprises: Tanri Abeng
Women's Affairs: Dra. H. Tutty Alawiyah
Youth and Sports: H.R. Agung Laksono

Officials of Ministerial Rank:
Attorney General: Soedjono Hanafiah Atmonegoro
Governor of the Bank of Indonesia: Sjahril Sabrin

U.S. Government Contacts

U.S. EMBASSY, JAKARTA

Mailing Address in U.S.:

American Embassy - Jakarta
Box 1 Unit 8129
APO AP, 96520

International Mail:

American Embassy-Jakarta
Jalan Medan Merdeka Selatan #5
Jakarta 10110, Indonesia

Internet: <http://www.usembassyjakarta.org>

U.S. Embassy Commercial Section and Ronald H. Brown U.S. Commercial Center

Laron Jensen, Counselor for Commercial Affairs
Jon Kuehner, Commercial Center Director
Judy Reinke, Commercial Attaché
Richard Rothman, Commercial Officer
Michael Carroll, Commercial Officer
3rd Floor, Wisma Metropolitan II
Jl. Jendral Sudirman Kav. 29-31
Jakarta 12910, Indonesia
Tel: (62-21) 526-2850
Fax: (62-21) 526-2855

U.S. Asian Environmental Partnership-Technical Representative

Gerald Sanders, Director
3rd Floor, Wisma Metropolitan II
Jl. Jendral Sudirman Kav. 29-31
Jakarta 12910, Indonesia
Tel: (62-21) 526-2844, 526-2848
Fax: (62-21) 526-2846, 526-2849
Email: usaepdir@rad.net.id

U.S. Agricultural Trade Office (ATO)

Dennis Voboril, Agricultural Attaché
3rd Floor, Wisma Metropolitan II

Jl. Jendral Sudirman Kav. 29-31
Jakarta 12910, Indonesia
Tel: (62-21) 526-2850
Fax: (62-21) 521-1251

The following U.S. Embassy Offices are located at:

Jalan Medan Merdeka Selatan #5
Jakarta 10110, Indonesia

Foreign Agricultural Service

Robin Tilsworth-Rude, Counselor for Agricultural Affairs
Tel: (62-21) 344-2211 (ext. 2161)
Fax: (62-21) 380-1363

U.S. Embassy Economic Section

Judith Fergen, Economic Counselor
Patricia Haslach, Resources Officer
Robin McClellan, Science and Technology Officer
Lisa Errion, Trade Officer
Brian McFeeters, Finance Officer
Bruce Parcel, Economic Officer
Ed Grulach, Economic Officer
Tel: (62-21) 344-2211 (ext. 2073)
Fax: (62-21) 386-2259

U.S. Information Service (USIS)

Richard Gong, Public Affairs Counselor
Craig Stromme, Press Attaché
Tel: (62-21) 344-2211 (ext. 2500)
Fax: (62-21) 526-2838
E-mail: sjmjkt@usia.gov

Zorinsky Research and Information Service (ZoRIS)

Melling Simanjuntak, Library Director
Dede Amalfi, Librarian
Tel: (62-21) 350-8467
Fax: (62-21) 350-8466
e-mail: zorisjkt@rad.net.id

Agency for International Development (U.S. AID)

Desaix Myers, Director
Barry MacDonald, Chief, Private Sector Development Office
Tel: (62-21) 344-2211 (ext. 2308)
Fax: (62-21) 380-6694

Defense Attaché Office (DAO)

Col. Don McFetridge, Defense Attaché

Tel: (62-21) 344-2211 (ext. 2191)

Fax: (62-21) 386-2259

Office of the Military Attaché for Defense Programs

Col. Robert Humberson, Military Attaché

Tel: (62-21) 344-2211 (ext. 2600)

Fax: (62-21) 386-2259

U.S. CONSULATE GENERAL - SURABAYA

William Pierce, Consul General

Barton J. Putney, Pol/Econ/Commercial Officer

Lina Jusuf, Commercial Specialist

American Consulate General

Jalan Raya Dr. Sutomo #33

Surabaya, Indonesia

Tel: (62-31) 561-9213, 567-6880

Fax: (62-31) 567-7748

U.S. GOVERNMENT - WASHINGTON

Trade Information Center

U.S. Department of Commerce

14th and Constitution Ave., N.W.

Washington, D.C. 20230

Tel: 1-800-USA-TRADE or 1-800-872-8723

Fax: (202) 482-4473

Internet: <http://www.ita.doc.gov/tic>

Flashfax: 1-800-872-8723 (Use flashfax for rapid access to the most frequently requested information on doing business throughout Asia.)

Elena Mikalis

Desk Officer for Indonesia (Policy Issues)

U.S. Department of Commerce

Room 2036

14th and Constitution Ave., N.W.

Washington, D.C. 20230

Tel: (202) 482-3894

Fax: (202) 482-3316

Overseas Private Investment Corporation

1100 New York Avenue, N.W.

Washington, D.C. 20527

Tel: (202) 336-8499

Fax: (202) 408-9866
Internet: <http://www.opic.gov>

U.S. Department of State Office of Business Affairs
Tel: (202) 647-1625
Fax: (202) 647-3981

U.S. Department of Agriculture, Foreign Agricultural Service, Trade Assistance and Promotion Office
Tel: (202) 720-7420

State Trade Representative Offices in Jakarta:

State of Oklahoma
PT. ATC Indonesia
Jl. Jendral Sudirman, Kav. 44-46
Gedung BRI II, Suite 08-07A
Jakarta 10210
Tel.: (62-21) 571-3791/2
Fax: (62-21) 571-3276
Contact: Ms. Amelia Theresa Foon

Indonesian Embassy and Consulates in the United States:

Embassy of the Republic of Indonesia
2020 Massachusetts Avenue, N.W.
Washington, D.C. 20036
Tel: (202) 775-5351
Fax: (202) 775-5365
Internet: <http://www.kbri.org>

Consulate General Office-New York
5 East 68th St.
New York, NY
Tel: (212) 879-0600
Fax: (212) 570-6206

Consulate General Office-Los Angeles
3457 Wilshire Boulevard
Los Angeles, CA 90010
Tel: (213) 383-5126
Fax: (213) 487-3971

Consulate General Office-Houston
10900 Richmond Ave.
Houston, TX 77057

Tel: (713) 785-1691
Fax: (713) 780-9644

Consulate General Office-Chicago
Two Illinois Center
233 North Michigan Ave., Suite 1422
Chicago, IL 60601
Tel: (312) 938-0101
Fax: (312) 938-3148

Consulate General Office-San Francisco
1111 Columbus Ave.
San Francisco, CA 94133
Tel: (415) 474-9571
Fax: (415) 441-4320

Market Research, Consultants, and Lawyers

Performing market research in Indonesia is difficult because detailed statistics on production and consumption are often not available through published sources. External trade statistics, however, are fairly detailed and additional data can be obtained for a fee from the Central Bureau of Statistics (Biro Pusat Statistik):

BPS
Ir. Sutomo No. 8
P.O. Box 3
Jakarta Pusat
Tel.: (62-21) 384-2508, 3810291
Fax: (62-21) 385-7046.

Unrecorded trade may distort import statistics and trends. For example, BPS figures tend to understate import values, as these figures exclude duty-free imports, including duty-free imports for investment and certain other transactions.

Although there is a growing number of Indonesian organizations active in market research, the number remains small and expertise varies. Branches of American banks will often conduct market surveys for their customers, and several U.S. consulting firms now have affiliates in Jakarta. A growing number of foreign law firms, including some from the United States, are also entering the Indonesian business community as business consultants.

Members of INKINDO, the Association of Indonesian Consultants, are able to perform a wide range of research and consulting services. INKINDO was established by Indonesian consultants based in Jakarta. The contact information for this association is as follows:

Association of Indonesian Consultants (INKINDO)
Jalan Bendungan Hilir Raya, No. 29.

Jakarta 10210
Tel.: (62-21) 573-8577/78
Fax: (62-21) 573-3474.
Contact: Drs. Poedji Rahardjo, Chairman

PT. Data Consult publishes a biweekly newsletter entitled "Indonesian Commercial Newsletter." The newsletter contains a sectoral survey in each issue and other market information. The addresses of several market research firms in Jakarta are listed in the "Sources of Information" section of the Overseas Business Report. Information regarding firms that are capable of conducting market surveys, including the aforementioned ones, may be obtained from the Foreign Commercial Service, U.S. Embassy in Jakarta, or in the following list of consultants and market research firms.

CONSULTANTS AND MARKET RESEARCH FIRMS

AC Nielsen Indonesia
15/F Wisma Bank Dharmala
Jalan Jendral Sudirman Kav. 28
Jakarta 12920
Tel.: (62-21) 521-2200
Fax: (62-21) 521-2203/2204
E-mail: acnsri@sri.co.id

Business Advisory Indonesia (PT. Laksana Tata Indonesia)
Wisma Bank Dharmala, 11th floor, Suite 1103
Jalan Jendral Sudirman Kav. 28
Jakarta 12920
Tel: (62-21) 522-8613
Fax: (62-21) 522-8612
E-mail: bai@prima.net.id
Expertise: Management consulting, government and corporate research, official sworn-in English/Indonesia language translations of documentations.

The Castle Group
Menara Batavia, 8th floor
Jalan KH. Mas Mansyur Kav. 126
Jakarta 10220
Tel.: (62-21) 572-7321
Fax: (62-21) 572-7329, 572-7353
E-mail: castle@castleasia.com
Internet: <http://www.castleasia.com>
Expertise: Market entry strategy consulting, customized market and industry analysis, customized profiles of local business groups and potential, local regulations and business practices, syndicated sector reports, and business briefing program for senior managers.

CIC Consulting Group

Jalan Raden Saleh No. 46
Jakarta 10330
Tel.: (62-21) 310-1081, 314-5660, 314-7433
Fax: (62-21) 310-1505, 310-3488
Cable: CISIRAYA-JAKARTA
E-mail: CISICIC@idola.net.id

Expertise: Market and feasibility Studies (including pharmaceuticals, cosmetics, medical supplies, health equipment, food and beverages, hotels, golf course, resorts, and recreation facilities), periodical/business Reports, credit information services, partner seeking services, project reports, consumer research, business to business research, social research, and agricultural research.

Citra Duta Artistry (CDA International)
Graha Niaga, 25th floor
Jalan Jendral Sudirman Kav.58
Jakarta 12910
Tel.: (62-21) 250-5346
Fax: (62-21) 250-5347
E-mail: cda@idola.net.id

Expertise: Office renovation, project management, architectural design, and interior design.

Consensus MBL
division of the MBL Group Plc., an NFO Worldwide Company
Jalan Bangka Raya 18, Pela Mampang
Jakarta 12720
or
P.O. Box 4344
Jakarta 12043
Tel.: (62-21) 719-1858/9, 719-1861, 719-5355
Fax: (62-21) 799-0152, 719-9550
E-mail: cmblindo@dnet.net.id
Expertise: Market research and strategic planning and consultancy.

Corporate Resources Group
Kunigan Plaza
South Tower Suite 306
Jalan H.R. Rasuna Said Kav. C11-14
Jakarta 12940
Tel.: (62-21) 525-0640/0786
Fax: (62-21) 525-0833
E-mail: crgjkt@cbn.net.id
Expertise: Human resources management, human resources information, consulting, and training.

PT. Data Consult, Inc.
Jalan Pulomas Raya 31

Jakarta 13210
Tel.: (62-21) 479-3302, 475-3304, 475-3226
Fax: (62-21) 475-3227
Expertise: Market Research.

Ganesha Aggies Jaya
Jalan Dempo 1 No. 11
Kebayoran Baru
Jakarta 12120
Tel.: (62-21) 725-8537
Fax: (62-21) 726-2646
E-mail: ganesha@dnet.net.id
Expertise: Indonesian labor laws and practices, expatriate staffing, residence and work permits, company establishment, corporate and individual document processing, and human resource related activities.

Harvest International Inc.
Wisma Metropolitan I, 10th floor
Jalan Jendral Sudirman, KAV 29
Jakarta 12920
Tel.: (62-21) 525-1641, 570-1491
Fax: (62-21) 520-7789
E-mail: michaelv@harvest.link.net.id
Expertise: Consulting in business development, investment, project development, and trade.

PT. IBIS Dharma Nusa
Fatmawati Mas Blok 1/113
Jalan R.S. Fatmawati No. 20
Jakarta 12430
Tel.: (62-21) 769-9757
Fax: (62-21) 765-4906
Expertise: Market research on industrial sectors.

Indonesia Executive Search (I.E.S.)
Graha Irama, 9th floor
Jalan H.R. Rasuna Said
Jakarta 12950
Tel.: (62-21) 526-1250
Fax: (62-21) 525-5529
E-mail: dansearch@ibm.net
Expertise: Executive search services, human resource and management consultancy.

Penelitian Hukum Indonesia (PHI)
(PT Terataimas Indocitra)
Wisma Bank Dharmala, 11th floor, Suite 1103

Jalan Jendral Sudirman Kav. 28

Jakarta 12920

Tel.: (62-21) 522-7561

Fax: (62-21)522-8612

E-mail: hukum@rad.net.id

Expertise: CD-ROMs containing full text of Indonesian law in English and Indonesian, development of full text databases for business and industry, information systems consulting.

Plansearch Associates

Jalan Lamau 1/28 A

Kebayoran Baru

Jakarta 12130

P.O. Box 83 JKSBA

Tel: (62-21) 739-5017

Fax: (62-21) 739-5018

E-mail: plans@indo.net.id

Expertise: Intellectual Property, partner searches, financial investigations for money collections, market research.

SOFRES FSA Jakarta (Taylor Nelson Sofres Group)

Menara Thamrin Suite 901

Jalan M.H. Thamrin Kav. 3

Jakarta 10340

Tel.: (62-21) 230-2788

Fax: (62-21) 230-2794

E-mail: fsaindo@indo.net.id

Expertise: Quantitative and qualitative market research, customer satisfaction and awareness studies, advertising testing, test marketing, concept testing, brand tracking, trade, economic and industrial research.

Tasa International

Mid Plaza 12th floor

Jalan Jendral Sudirman Kav 10-11

Jakarta 10220

Tel.: (62-21) 570-7701

Fax: (62-21) 570-7703

E-mail: tasajakarta@compuserve.com

Internet: <http://www.tasainternational.com>

Expertise: Executive search.

LAW FIRMS AND ATTORNEYS

Ali Budiardjo, Nugroho, Reksodiputro

Graha Niaga, 24th Floor

Jl. Jend. Sudirman Kav. 58,
Jakarta 12190
Tel.: (62-21) 250-5125(11 lines), 250-5136
Fax: (62-21) 250-5121, 250-5122, 250-5392, 250-5001
E-mail: abnrco@abnr.co.id
Expertise: Commercial, corporate, and financing matters, including joint venture arrangements, licensing, banking, energy, mining, forestry, project finance, stock & bond issues, construction & engineering projects, maritime law, labor issues, patents, trademark, and other intellectual property matters.
Contact: T.M. Zahirshah, Ferry P. Madian, Greg Churchill

PT. CB Indonesia
16th Fl. Central Plaza
Jl. Jend Sudirman Kav.47
Jakarta 12930
Tel.: (62-21) 525-1985, 570-1425, 525-3340
Fax.: (62-21)525-0734
E-Mail: cbindon@ibm.net
Expertise: Joint ventures, insolvency and corporate reorganizations, finance and capital markets, infrastructure and property development, and commercial transactions and disputes.
Contact: Richard G. York

Dewi Soeharto & Rekan
Plaza Exim, 24th Fl.
Jl. Jend. Gatot Soebroto Kav.36-38
Jakarta 12190
Tel.: (62-21) 526-3473
Fax.: (62-21) 526-3474
E-Mail: dsrekan@indosat.net.id
Expertise: Aviation, banking and finance, commercial, construction, corporate, energy and resources, entertainment industry contracts, environmental, foreign investment and joint ventures, government, intellectual property protection and enforcement, international trade, labor and employment, maritime, media and board casting, real property, securities, tax, telecommunications.
Contact: Gary W. Christian

Frans Winarta & Partners
Kelapa Gading Boulevard TB 2/24
Kelapa Gading Permai
Jakarta 14240
Tel.: (62-21) 453-3236, 453-2143,452-0933
Fax: (62-21) 452-0083, 451-6605
E-Mail: fwp@ub.net.id
Expertise: Corporate law (cross-border acquisitions and mergers, investments, business, and matters regarding intellectual property), commercial laws and banking regulations, general

international trade laws, employment and land laws, civil and administrative law, litigation and international commercial arbitration.

Contact: Frans H.Winarta

Hadiputranto, Hadinoto & Partners

The Landmark Centre, 24th Fl.

Jl. Jend. Sudirman #1

Jakarta 12910

Tel.: (62-21) 570-0396, 520-9424, 520-2444

Fax.: (62-21) 570-0399, 520-9434, 520-9600

Expertise: International and general practice, corporate, commercial, foreign investment, tax : labor and employment law, banking and finance (including project finance), capital markets, intellectual property, construction, natural resources telecommunications, insurance, mergers and acquisitions, and environmental law.

Contact: Kathleen J. Hoffman

Jusuf Indradewa & Partners-Legal Consultants

Bank Artha Graha Tower, 15th Floor

Lot 25, Sudirman Central Business District

Jalan Jendral Sudirman Kav. 52-53

Jakarta 12190

Tel: (62-21) 515-2122

Fax: (62-21) 515-2382

E-mail: jusufind@uninet.net.id

Expertise: Legal matters relating to establishment of businesses, opening representative and branch offices, joint ventures, direct foreign investment companies, intellectual property rights, mergers and acquisitions, initial public offerings.

Contact: Cecilia Sianawati (Managing Partner), Jusuf Indradewa (Senior Partner), Indra D. Santosa (Technical Advisor), Maya Pradjono (Partner)

Kramadibrata Karim Sani Manihuruk

Wisma Danamon Aetna Life, 11th Floor

Jalan Sudirman Kav. 45-46

Jakarta 12930

Tel.: (62-21) 577-1177

Fax: (62-21) 577-1587

E-mail: kksm@indosat.net.id

Expertise: Investment, tax, energy, mining, information technology law, and arbitration/mediation.

Contact: Karen Mills (International Legal Advisor), Kitty Sugondo-Kramadibrata (Project Legal Structure & Commercial Citigation), Iswahjudi A. Karim (Banking & Finance), Asrul Sani (intellectual Property Rights & Commercial Litigation), Tio M.Manihuruk (Corp. Finance/Capital Markets & Property Investment)

Kusnandar & Co.

Aetna Danamon Tower II, 24th Fl.

Jl. Jend. Sudirman Kav. 45

Jakarta 12930

Tel.: (62-21) 577-1435

Fax: (62-21) 577 1436

E-mail: kusnalaw@ub.net.id

Expertise: Foreign and domestic investment, corporations, banking, multi finance, the capital market, securities, tax, property, and real estate, intellectual property and international trade matters, immigration, admiralty, arbitration, and litigation.

Contact: Winita E. Kusnandar

Lontoh & Kailimang

Jl. Jatibaru 45

Jakarta 10250

Tel.: (62-21) 310-1721

Fax: (62-21) 314-4485

E-mail: lonka@indo.net.id

Expertise: Civil law, including adoption and child custody, wills, collections, contracts, corporations, government relations, foreign claims, insurance, labor, direct foreign investment, trademarks/copyrights, auto accidents, immigration, capital market, narcotics, customs, and criminal defense.

Contact: Harry Ponto

Lubis, Ganie, Surowidjojo

Menara Imperium, 30th Fl.

Jl. H.R. Rasuna Said Kav. 1

Jakarta 12480

Tel.: (62-21) 831-5005, 831-5025

Fax: (62-21) 831-5015, 831-5035

E-mail: lgslaw@rad.net.id

Expertise: Representation of foreign and Indonesian clients on commercial and corporate law matters, including acquisition, corporate reorganization, mergers, agency and distributorship, arbitration, banking, capital market, commercial litigation, construction, corporate finance and secured transactions, energy, foreign, and domestic investment, commercial litigation and arbitration, international trade, lease financing, maritime and shipping, mining, real estate transactions, tax, telecommunications, intellectual proprietary rights including trademark, copyrights and patents, venture capital, insurance and labor.

Contact: Lubis, Ganie, Surowidjojo

Makarim & Taira S

Summitmas I, 17th Fl. & 18th Fl.

Jl. Jend. Sudirman Kav. 61-62

Jakarta 12069

Tel.: (62-21) 252-1272, 252-2460

Fax: (62-21) 252-2750, 252-2751, 252-2234

E-mail: m_ts@pacific.net.id

Expertise: International and general practice. foreign investment, commercial, capital markets, banking and finance, constructions, energy and natural resources, intellectual property, commercial litigation, tax, mergers and acquisitions, property development.

Makes & Partner (in association with SKADDEN, ARPS, SLATE, MEAGHER & FLOM)

The Landmark Center, Tower A, 26th Fl.

Jl. Jend. Sudirman #1

Jakarta 12910

Tel.: (62-21) 571-0170

Fax.: (62-21) 571-0169

E-mail: makes@indosat.net.id

Expertise: Corporate and commercial law, restructuring and reorganizations, mergers and acquisitions (including tender offers), foreign and domestic capital investment (including joint ventures), banking and corporate finance (including bank financing, issuance of debt instruments and establishment of venture capital companies and local branches of international investment and commercial banks), capital markets (including debts and equity offerings by Indonesian companies in the Indonesian and International capital markets as well as listing on the Jakarta, Surabaya, Singapore, New York, London, and Luxemburg Stock Exchanges and Nasdaq), telecommunications, energy and infrastructure (including oil and gas contracts and project finance) and real property law.

Contact: Catherina Celosse, Jonathan M. Streifer

Mochtar, Karuwin & Komar

Wisma Metropolitan II, 14th fl.

Jl. Jend. Sudirman, Kav 31

Jakarta 12920

Tel.: (62-21) 571-1130

Fax: (62-21) 571-1162, 570-1686

Expertise: General corporate and commercial law, specializing in the legal aspects of international finance, foreign investment, infrastructure, and privatization.

Contact: Laurien Christoffel

Prof. Dr. Sudargo Gautama

Jl. Merdeka Timur 9

Jakarta 10110

Tel.: (62-21) 345-6529, 384-1358, 384-7165, 380-9488

Fax: (62-21) 384-6180, 381-3166

E-mail: sgautama@rad.net.id

Expertise: General, civil and criminal law, patents and trademarks, private international law, consulting, and litigation.

Contact: Prof. Dr. Sudargo Gautama

Rosetini Ibrahim & Associates

Wisma GKBI 33rd. Fl.

Jl. Jend. Sudirman #28

Jakarta 10210

Tel.: (62-21) 574-1225
Fax.: (62-21) 574-1226
E-mail: rosetini@indo.net.id
Expertise: Corporate law, finance, investments, securities, contracts

Soewito, Suhardiman, Eddymurthy & Kardono
Wisma Bank Dharmala, 14th Fl. Suite 1403
Jl. Jend. Sudirman Kav.28
Jakarta 12920

Tel.: (62-21) 521-2038
Fax.: (62-21) 521-2039, 526-0723

E-mail: ssek@ssek.com

Expertise: Corporate, commercial and financial law practice, energy and natural resources, maritime, banking, capital markets and securities law, insurance, intellectual property, investment, labor, franchising, real estate, construction and engineering, mergers and acquisitions, tax law, arbitration, hotel and tourist development, environmental law, international trade, government contracts, immigration, oil and gas law.

Contact: Darrell R. Johnson, Michael D. Twomey, Joseph Reece Turman

Widjojo Law Firm

Jl. Kali Besar Barat 5

Jakarta Kota 11230

Mailing address: P.O. Box 2102

Jakarta 10021

Tel.: (62-21) 690-1707, 691-2226

Fax: (62-21) 692-3648

Expertise: Patents and trademarks.

Contact: George Widjojo

Related Internet Sites:

The following is a list of Internet sites that contain information, in English, that is of interest to the business community in Indonesia:

National Trade Data Bank:

<http://www.stat-usa.gov>

Antara (Official News Agency of Indonesia)

<http://www.antara.co.id>

Tempo Interactive (Indonesian business journal)

<http://www.tempo.co.id>

The Straits Times Interactive (Newspaper from Singapore)

<http://www.asia1.com.sg>

Compilation of related Indonesia Sites (Multiple Sources)
<http://www.iit.edu/~indonesia/jendela>

Other Publications:

The U.S. Commercial Service and the private consulting firm The Castle Group in Jakarta publishes a guidebook entitled *American Business in Indonesia*. It lists selected U.S. firms and Indonesian agents, distributors, and licensees of U.S. firms. It is sold for \$25, plus \$30 for courier service to the United States. If interested, please contact the U.S. Commercial Service in Jakarta (Contact information above).